## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

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# CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (date of earliest event reported): March 7, 2018 (March 6, 2018)

# WHEELER REAL ESTATE INVESTMENT TRUST, INC.

(Exact name of registrant as specified in its charter)

Maryland (State or Other Jurisdiction of Incorporation) 001-35713 (Commission File Number) 45-2681082 (IRS Employer Identification No.)

2529 Virginia Beach Blvd., Suite 200 Virginia Beach, VA 23452

Registrant's telephone number, including area code: (757) 627-9088

| Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)  Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))   | he appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligations of the registrant under he following provisions:   |
|--|---|
| Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))  Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))  Indicate by check mark whether the registrant is an emerging growth company as defined in as defined in Rule 405 of the ecurities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).  Emerging growth company   If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for | Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)   |
| Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))  Indicate by check mark whether the registrant is an emerging growth company as defined in as defined in Rule 405 of the ecurities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).  Emerging growth company   If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for   | Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)  |
| Indicate by check mark whether the registrant is an emerging growth company as defined in as defined in Rule 405 of the ecurities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).  Emerging growth company   If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for   | Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))  |
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|  | es Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).  Emerging growth company   If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for |

## **Explanatory Note**

Wheeler Real Estate Investment Trust, Inc. (the "Company") is furnishing this Form 8-K/A to correct the date and the amount of cash savings in the first and second bullet points, respectively, under "RECENT NEWS" in the original earnings press release (the "Original Earnings Release") furnished by the Company as Exhibit 99.1 with its Current Report on Form 8-K filed with the Securities and Exchange Commission on March 6, 2018 (the "Original 8-K"). In the Original Earnings Release the Company stated that it recorded an impairment of \$5.3 million on notes receivable and a \$2.4 million reserve on receivables due from Sea Turtle Development and other related parties for property management and leasing services as of December 31, 2018, which should have been as of December 31, 2017. In addition, the Company stated the cash savings from the suspension of the dividend on the Company's common stock and its operating partnership, Wheeler REIT, L.P.'s (the "Operating Partnership") common unit was \$9.0 million, which should have been \$9.7 million.

### ITEM 2.02 RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On March 6, 2018, the Company issued the Original Earnings Release announcing its financial and operational results for the fiscal year ended December 31, 2017. Subsequently, on March 7, 2018 the Company issued a revised earnings release (the "Revised Earnings Release") correcting errors in the Original Earnings Release described in the Explanatory Note above. A copy of the Revised Earnings Release is furnished as Exhibit 99.1 to this Amended Current Report on Form 8-K/A. A copy of the Company's Supplemental Operating and Financial Data for the three and twelve months ended December 31, 2017 is attached as Exhibit 99.2 to the Amended Current Report on Form 8-K/A and is incorporated herein by reference.

This Amended Current Report on Form 8-K/A is not intended to, nor does it, reflect events occurring after the furnishing of the Original 8-K, and the Original Earnings Release and Supplemental Operating and Financial Data that was included with the Original 8-K is not being modified or updated in any way other than as necessary to reflect the corrections described above.

## ITEM 7.01 REGULATION FD DISCLOSURE.

In the same press release described in Item 2.02 above, the Company announced that its Board of Directors determined to suspend the Company's quarterly common stock dividend and common unit dividend in the Company's Operating Partnership beginning immediately.

The information disclosed under this Item 7.01, including Exhibit 99.1 hereto, is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and shall not be deemed incorporated by reference into any filing under the Securities Act of 1933, as amended, except as expressly set forth by specific reference in such filing.

## ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS.

(a) Financial statement of businesses acquired.

Not applicable.

(b) Pro forma financial information.

Not applicable.

(c) Shell company transactions.

Not Applicable.

- (d) Exhibits.
  - 99.1 Revised press release, dated March 7, 2018
  - 99.2 Supplemental Operating and Financial Data for the three and twelve months ended December 31, 2017.

## EXHIBIT INDEX

| <u>Number</u> | Description of Exhibit   |  |  |  |  |  |  |  |  |  |
|---------------|--|--|--|--|--|--|--|--|--|--|
| 99.1          | Revised press release, dated March 7, 2018   |  |  |  |  |  |  |  |  |  |
| 99.2          | Supplemental Operating and Financial Data for the three and twelve months ended December 31, 2017. |  |  |  |  |  |  |  |  |  |
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## SIGNATURE PAGE

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

WHEELER REAL ESTATE INVESTMENT TRUST, INC.

By: /s/ David Kelly

David Kelly

Chief Executive Officer

Dated: March 7, 2018



#### FOR IMMEDIATE RELEASE

## WHEELER REAL ESTATE INVESTMENT TRUST, INC. ANNOUNCES 2017 FOURTH QUARTER FINANCIAL RESULTS

Virginia Beach, VA – March 7, 2018 – Wheeler Real Estate Investment Trust, Inc. (NASDAQ:WHLR) ("Wheeler" or the "Company") today reported operating and financial results for three months and year ending December 31, 2017.

Please note that there were two errors in last night's press release. In the first bullet under "RECENT NEWS", the date should have been December 31, 2017 not December 31, 2018. The second bullet should have referenced a savings of \$9.7 million instead of \$9.0 million. Both are corrected below.

|                                       | Thr | ee Months Ended D | ecember 31, | Years Ended December 31, |        |  |  |  |  |
|---------------------------------------|-----|-------------------|-------------|--------------------------|--------|--|--|--|--|
|                                       |     | 2017              | 2016        | 2017                     | 2016   |  |  |  |  |
|                                       |     |                   |             |                          |        |  |  |  |  |
| Net loss per common share             | \$  | (1.22) \$         | (0.73) \$   | (2.54) \$                | (1.89) |  |  |  |  |
| FFO per common share and common unit  |     | (0.56)            | (0.11)      | 0.19                     | 0.37   |  |  |  |  |
| AFFO per common share and common unit |     | 0.18              | 0.16        | 1.31                     | 0.95   |  |  |  |  |

### **RECENT NEWS**

- The Company recorded an impairment of \$5.3 million on notes receivable and a \$2.4 million reserve on receivables due from Sea Turtle Development and other related parties for property management and leasing services as of December 31, 2017.
- In order to increase financial flexibility, strengthen the balance sheet and facilitate strategic initiatives the Board of Directors ("the "Board") determined to suspend the dividend on the Company's common stock, \$0.01 par value per share ("Common Stock") and common unit ("Operating Partnership Unit" or "OP Unit") in our operating partnership, Wheeler REIT, L.P. (the "Operating Partnership") for the remainder of the year, generating 2018 cash savings of approximately \$9.7 million.
- The Board of Directors retained KeyBanc Capital Markets to lead the process in identifying and evaluating strategic alternatives in order to maximize shareholder value.

## 2017 FOURTH QUARTER HIGHLIGHTS (all comparisons to the same prior year period unless otherwise noted)

- Net loss attributable to Wheeler Common Stock Shareholders of \$10.7 million, or (\$1.22) per share.
- Total revenue from continuing operations increased by 18.9% or \$2.3 million.
- Property Net Operating Income ("NOI") from continuing operations increased by 22.5% to approximately \$10.0 million.
- Adjusted Funds from Operations ("AFFO") of \$0.18 per share of the Company's Common Stock and OP Unit versus guidance of \$0.35 -\$0.40. AFFO includes a provision on related party receivables of \$2.4 million. Excluding these amounts AFFO would be \$0.34 per share and OP unit.
- The Company amended and restated the terms of its KeyBank Credit agreement to extend the maturity date of its revolving credit facility by two years, increase the borrowing limit to \$52.5 million from \$50 million, increase the accordion to \$150 million from \$100 million and extend the date by which the Company must repay \$15.5 million of the current outstanding balance until July 1, 2018.
- For the three month period, the Company declared quarterly cash dividends of approximately \$0.34 per share of Common Stock and OP Unit. On an annualized basis, this amounted to a dividend of \$1.44 per share of Common Stock and OP Unit, given the first quarter dividend of \$0.42 per share of Common Stock and OP Unit.

### 2017 YEAR-TO-DATE HIGHLIGHTS (all comparisons to prior year unless otherwise noted)

- Net loss attributable to Wheeler Common Stock Shareholders of \$22.1 million, or (\$2.54) per share
- Total revenue from continuing operations increased by 32.6% or \$14.4 million.
- NOI from continuing operations increased by 35.1% to approximately \$40.8 million
- AFFO of \$1.31 per share of Common Stock and OP Unit versus guidance of \$1.48 to \$1.55. AFFO includes a provision on related party receivables of \$2.4 million. Excluding these amounts AFFO would be \$1.47 per share and OP unit.
- Generated \$460 thousand in lease termination fees primarily as a result of the early closure of BI-LO at Shoppes at Myrtle Park.
- Completed sales of discontinued operations and assets held for sale resulting in a total gain of \$1.5 million.
- Completed sale of Steak n' Shake out parcel at Rivergate resulting in a total gain of \$1.0 million.

#### **BALANCE SHEET**

- The Company's cash and cash equivalents were \$3.7 million at December 31, 2017, compared to \$4.9 million at December 31, 2016.
- Wheeler's net investment properties as of December 31, 2017 totaled at \$384.3 million, as compared to \$388.9 million as of December 31, 2016.
- On December 12, 2017, the Company extended the \$1.27 million Monarch Bank Building loan to June 2019 with monthly principal and interest payments of \$7,340 at a rate of 4.85%.
- On December 21, 2017, the Company amended and restated the terms of its KeyBank revolving line of credit agreement. The agreement increases the borrowing capacity from \$50.0 million to \$52.5 million and increases the accordion feature by \$50.0 million to \$150.0 million.
- On December 21, 2017, the Company paid \$262 thousand to satisfy the Columbia Fire Station loan in full
- The Company's total debt was \$313.8 million at December 31, 2017, compared to \$315.0 million at December 31, 2016 (including debt associated with assets held for sale). Wheeler's weighted-average interest rate and term of its debt was 4.6% and 4.81 years, respectively, at December 31, 2017, compared to 4.3% and 5.55 years (including debt associated with assets held for sale), respectively, at December 31, 2016.

Subsequent to the year ended December 31, 2017:

- The Company extended the \$3.00 million bank line of credit to June 15, 2018 with interest only payments due monthly at a rate of Libor + 3.00% with a floor of 4.25%.
- The Company, issued and sold 1,363,636 shares of Series D Cumulative Convertible Preferred Stock (the "Series D Preferred Stock"),
  in a public offering. Each share of Series D Preferred Stock was sold to investors at an offering price of \$16.50 per share. Net proceeds
  from the public offering totaled \$21.21 million, which includes the impact of the underwriters' selling commissions and legal,
  accounting and other professional fees.

## **OPERATIONS AND LEASING**

- The Company's leased percentage is 92.8% of GLA at December 31, 2017, including leases executed through January 10, 2018.
- For the three months ended December 31, 2017, the Company executed 22 lease renewals totaling 77,498 square feet at a weighted-average increase of \$0.41 per square foot, representing an increase of 2.99% over prior rates.
- For the three months ended December 31, 2017, Wheeler signed 11 new leases totaling approximately 41,906 square feet with a weighted-average rate of \$8.89 per square foot.
- For the year ended December 31, 2017, the Company executed 112 lease renewals totaling 570,461 square feet at a weighted-average increase of \$0.29 per square foot, representing an increase of 3.10% over prior rates. In December 2016, at the time of the Village of Martinsville acquisition, a decrease in rent was anticipated for the 23,523 square foot space occupied by Office Max. The renewal occurred during the twelve months ended December 31, 2017 at a premium to the Company's underwritten rental rate at the time of acquisition. If adjusted to exclude the Office Max renewal the weighted-average increase on renewals for the twelve months ended December 31, 2017 would total \$0.36 per square foot, representing an increase of 3.91% over prior rates.
- For the year ended December 31, 2017, Wheeler signed 55 new leases totaling approximately 160,341 square feet with a weighted-average rate of \$11.87 per square foot.
- Approximately 9.39% of Wheeler's gross leasable area ("GLA") is subject to leases that expire during the year ending December 31, 2018. Of the GLA expiring during the year ending December 31, 2018, 47.6% of the GLA is subject to renewal options.

• In September 2017, the Company modified leases with two anchor tenants. The lease modifications include a reduction of lease term from 2028 to 2023 on 34,264 square feet and no change in the 2018 lease expiration term on 33,218 square feet. The overall weighted average base rent reduction is \$5.59 per square foot.

## **DIVIDENDS**

- For the three months ended December 31, 2017, the Company paid dividends of approximately \$3.2 million to the holders of shares of our Common Stock and OP Units and approximately \$2.3 million to our holders of shares of our Series A Preferred Stock, Series B Preferred Stock, and Series D Preferred Stock.
- For the year ended December 31, 2017, the Company declared approximately \$13.5 million in dividend payments to the holders of shares of our Common Stock and OP Units and approximately \$9.2 million to holders of our Series A Preferred Stock, Series B Preferred Stock, and Series D Preferred Stock.

### **SAME STORE RESULTS**

• Same-store NOI year-over-year growth for the year ended December 31, 2017 was 1.3% on a GAAP basis and (0.1)% on a cash basis. The same-store pool comprises the 3.2 million square feet that the Company owned as of January 1, 2016. Same-store results were driven by a decrease of 3.8% in property operating expenses primarily resulting from a decrease in real estate taxes, insurance and grounds and landscaping while property revenues remained relatively flat.

### **ACQUISITIONS**

 Subsequent to the year ended December 31, 2017, the Company acquired an 887,917 square foot office and retail property located in Norfolk, Virginia known as JANAF for \$85.65 million.

### **DISPOSITIONS**

• Subsequent to the year ended December 31, 2017, the Company completed the sale of the Chipotle ground lease at Conyers Crossing for a contract price of \$1.27 million, resulting in a gain of \$1.05 million with net proceeds of \$1.16 million.

## **CONFERENCE CALL DIAL-IN AND WEBCAST INFORMATION:**

The dial-in numbers are:

Live Participant Dial-In (Toll-Free): 877-407-3101 Live Participant Dial-In (International): 201-493-6789

The conference call will also be webcast. To listen to the call, please go to the Investor Relations section of Wheeler's website at www.whlr.us, or click on the following link: http://whlr.equisolvewebcast.com/q4-2017.

### **SUPPLEMENTAL INFORMATION**

Further details regarding Wheeler Real Estate Investment Trust, Inc.'s operations and financials for the period ended December 31, 2017, including a supplemental presentation, are available through the Company's website by visiting www.whlr.us.

### ABOUT WHEELER REAL ESTATE INVESTMENT TRUST, INC.

Headquartered in Virginia Beach, VA, Wheeler Real Estate Investment Trust, Inc. is a fully-integrated, self-managed commercial real estate investment company focused on acquiring and managing income-producing retail properties with a primary focus on grocery-anchored centers. Wheeler's portfolio contains well-located, potentially dominant retail properties in secondary and tertiary markets that generate attractive, risk-adjusted returns, with a particular emphasis on grocery-anchored retail centers. For additional information about the Company, please visit: www.whlr.us.

A copy of Wheeler's Annual Report on Form 10-K, which includes the Company's consolidated financial statements and management's discussion & analysis of financial condition and results of operations, will be available upon filing via the U.S. Securities and Exchange Commission website (www.sec.gov) or through Wheeler's website at www.whlr.us.

## **DEFINITIONS**

FFO, AFFO, Pro Forma AFFO, Property NOI, EBITDA and Adjusted EBITDA are non-GAAP financial measures within the meaning of the rules of the Securities and Exchange Commission. Wheeler considers FFO, AFFO, Pro Forma AFFO, Property NOI, EBITDA and Adjusted EBITDA to be important supplemental measures of its operating performance and believes it is frequently used by securities analysts, investors and other interested parties in the evaluation of REITs, many of which present FFO when reporting their results. FFO is intended to exclude GAAP historical cost depreciation and amortization of real estate and related assets, which assumes that the value of real estate assets diminishes ratably over time. Historically, however, real estate values have risen or fallen with market conditions. Because FFO excludes depreciation and amortization unique to real estate and gains and losses from property dispositions, the Company believes that it provides a performance measure that, when compared year-over-year, reflects the impact to operations from trends in occupancy rates, rental rates, operating costs, development activities and interest costs, providing perspective not immediately apparent from the closest GAAP measurement, net income.

Management believes that the computation of FFO in accordance with NAREIT's definition includes certain items that are not indicative of the operating performance of the Company's real estate assets. These items include, but are not limited to, nonrecurring expenses, legal settlements, legal and professional fees, and acquisition costs. Management uses AFFO, which is a non- GAAP financial measure, to exclude such items. Management believes that reporting AFFO and Pro Forma AFFO in addition to FFO is a useful supplemental measure for the investment community to use when evaluating the operating performance of the Company on a comparative basis. Management also believes that Property NOI, EBITDA and Adjusted EBITDA represent important supplemental measures for securities analysts, investors and other interested parties, as they are often used in calculating net asset value, leverage and other financial metrics used by these parties in the evaluation of REITs.

### **FORWARD LOOKING STATEMENTS**

This press release may contain "forward-looking" statements as defined in the Private Securities Litigation Reform Act of 1995. When the Company uses words such as "may," "will," "intend," "should," "believe," "expect," "anticipate," "project," "estimate" or similar expressions that do not relate solely to historical matters, it is making forward-looking statements. Forward-looking statements are not guarantees of future performance and involve risks and uncertainties that may cause the actual results to differ materially from the Company's expected results may not be achieved, and actual results may differ materially from expectations. Specifically, the Company's statements regarding: (i) the future generation of financial returns from the acquisition of retail focused properties in secondary and tertiary markets; (ii) the Company's suspension of the Common Stock dividend and its ability to increase financial flexibility, strengthen the balance sheet and facilitate strategic initiatives from the cash savings generated by the suspension of the Common Stock and OP Unit dividend; (iii) the expected identification and implementation of strategic alternatives that could increase shareholder value are forward-looking statements. These statements are not guarantees of future performance and are subject to risks, uncertainties and other factors, some of which are beyond our control, are difficult to predict and could cause actual results to differ materially from those expressed or forecasted in the forward-looking statements. For these reasons, among others, investors are cautioned not to place undue reliance upon any forward-looking statements in this press release.

Additional factors are discussed in the Company's filings with the U.S. Securities and Exchange Commission, which are available for review at www.sec.gov. The Company undertakes no obligation to publicly revise these forward-looking statements to reflect events or circumstances that arise after the date hereof.

CONTACT:

## WHEELER INVESTMENT TRUST, INC.

Mary Jensen Investor Relations (757) 627-9088 / investorrelations@ whlr.us

## Wheeler Real Estate Investment Trust, Inc. and Subsidiaries Condensed Consolidated Statements of Operations (in thousands, except per share data)

|   |              | hree Months En | ded | December 31,                              | Years Ended December 31, |           |              |           |  |
|---|--------------|----------------|-----|---|--------------------------|-----------|--------------|-----------|--|
|   |              | 2017           |     | 2016                                      |                          | 2017      |              | 2016      |  |
| REVENUE:  |              |                |     |   |                          |           |              |           |  |
| Rental revenues   | \$           | 10,891         | \$  | 9,377                                     | \$                       | 44,156    | \$           | 33,165    |  |
| Asset management fees                                   |              | 120            |     | 232                                       |                          | 927       |              | 855       |  |
| Commissions   |              | 141            |     | 130                                       |                          | 899       |              | 964       |  |
| Tenant reimbursements                                   |              | 2,905          |     | 2,149                                     |                          | 11,032    |              | 8,649     |  |
| Development and other revenues                          |              | 239            |     | 139                                       |                          | 1,521     |              | 527       |  |
| Total Revenue   |              | 14,296         |     | 12,027                                    |                          | 58,535    |              | 44,160    |  |
| OPERATING EXPENSES:                                     |              |                |     |   |                          |           |              |           |  |
| Property operations                                     |              | 3,922          |     | 3,399                                     |                          | 15,389    |              | 11,898    |  |
| Non-REIT management and leasing services                |              | (598)          |     | 215                                       |                          | 927       |              | 1,567     |  |
| Depreciation and amortization                           |              | 5,776          |     | 5,331                                     |                          | 26,231    |              | 20,637    |  |
| Provision for credit losses                             |              | 2,378          |     | 229                                       |                          | 2,821     |              | 425       |  |
| Impairment on notes receivable                          |              | 5,261          |     | _   |                          | 5,261     |              | _         |  |
| Corporate general & administrative                      |              | 2,509          |     | 3,633                                     |                          | 7,364     |              | 9,924     |  |
| Total Operating Expenses                                |              | 19,248         |     | 12,807                                    |                          | 57,993    |              | 44,451    |  |
| Operating Income (Loss)                                 |              | (4,952)        |     | (780)                                     |                          | 542       |              | (291)     |  |
| Gain on disposal of properties                          |              | _              |     | _   |                          | 1,021     |              | _         |  |
| Interest income   |              | 363            |     | 391                                       |                          | 1,443     |              | 692       |  |
| Interest expense  |              | (4,168)        |     | (3,555)                                   |                          | (17,165)  |              | (13,356)  |  |
| Net Loss from Continuing Operations Before Income Taxes |              | (8,757)        |     | (3,944)                                   |                          | (14,159)  |              | (12,955)  |  |
| Income tax expense                                      |              | 38             |     | (107)                                     |                          | (137)     |              | (107)     |  |
| Net Loss from Continuing Operations                     |              | (8,719)        | _   | (4,051)                                   |                          | (14,296)  | _            | (13,062)  |  |
| Discontinued Operations                                 |              | ( , ,          |     | <u>, , , , , , , , , , , , , , , , , </u> |                          | , , ,     |              | ,         |  |
| Income from discontinued operations                     |              |                |     |   |                          |           |              |           |  |
| ·   |              | _              |     | 21  |                          | 16        |              | 136       |  |
| Gain on disposal of properties                          |              | _              |     | (1)                                       |                          | 1,502     |              | 688       |  |
| Net Income from Discontinued Operations                 |              | _              |     | 20  |                          | 1,518     |              | 824       |  |
| Net Loss  |              | (8,719)        |     | (4,031)                                   |                          | (12,778)  |              | (12,238   |  |
| Less: Net loss attributable to noncontrolling interests |              | (519)          |     | (267)                                     |                          | (684)     |              | (1,035    |  |
| Net Loss Attributable to Wheeler REIT                   |              | (8,200)        |     | (3,764)                                   |                          | (12,094)  |              | (11,203   |  |
| Preferred stock dividends                               |              | (2,496)        |     | (2,450)                                   |                          | (9,969)   |              | (4,713    |  |
| Net Loss Attributable to Wheeler REIT Common            |              |                |     |   |                          | <u> </u>  | _            |           |  |
| Shareholders  | \$           | (10,696)       | \$  | (6,214)                                   | \$                       | (22,063)  | \$           | (15,916)  |  |
|   |              |                |     |   |                          |           |              |           |  |
| Loss per share from continuing operations (basic and    |              |                |     |   |                          |           |              |           |  |
| diluted)  | \$           | (1.22)         | \$  | (0.73)                                    | \$                       | (2.70)    | \$           | (1.98     |  |
| Income per share from discontinued operations           |              | _              |     | _   |                          | 0.16      |              | 0.09      |  |
|   | \$           | (1.22)         | \$  | (0.73)                                    | \$                       | (2.54)    | \$           | (1.89)    |  |
| Weighted-average number of shares:                      |              |                |     |   |                          |           |              |           |  |
| Basic and Diluted                                       |              | 8,739,455      |     | 8,497,738                                 |                          | 8,654,240 |              | 8,420,374 |  |
| Dividends declared per common share                     | \$           | 0.34           | \$  | 0.42                                      | \$                       | 1.44      | \$           | 1.68      |  |
|   | <del>-</del> | 0.54           | 7   | 0.72                                      | <del>-</del>             | 4,77      | <del>,</del> | 1.00      |  |

## Wheeler Real Estate Investment Trust, Inc. and Subsidiaries Condensed Consolidated Balance Sheets (in thousands, except par value and share data)

|   |          | 1,        |          |           |
|---|----------|-----------|----------|-----------|
|   |          | 2017      |          | 2016      |
| ASSETS:   |          |           |          |           |
| Investment properties, net  | \$       | 384,334   | \$       | 388,880   |
| Cash and cash equivalents   |          | 3,677     |          | 4,863     |
| Restricted cash   |          | 8,609     |          | 9,652     |
| Rents and other tenant receivables, net   |          | 5,619     |          | 3,984     |
| Related party receivables, net  |          | _         |          | 1,456     |
| Notes receivable, net   |          | 6,739     |          | 12,000    |
| Goodwill  |          | 5,486     |          | 5,486     |
| Assets held for sale  |          | _         |          | 366       |
| Above market lease intangible, net  |          | 8,778     |          | 12,962    |
| Deferred costs and other assets, net  |          | 34,432    |          | 49,397    |
| Total Assets  | \$       | 457,674   | \$       | 489,046   |
| LIABILITIES:  |          |           |          |           |
| Loans payable, net  | \$       | 308,122   | \$       | 305,973   |
| Liabilities associated with assets held for sale  |          | _         |          | 1,350     |
| Below market lease intangible, net  |          | 9,616     |          | 12,680    |
| Accounts payable, accrued expenses and other liabilities                                    |          | 10,624    |          | 7,735     |
| Dividends payable   |          | 5,480     |          | 3,586     |
| Total Liabilities   |          | 333,842   |          | 331,324   |
| Commitments and contingencies   |          | _         |          | _         |
| Series D Cumulative Convertible Preferred Stock (no par value, 4,000,000 shares authorized, |          |           |          |           |
| 2,237,000 shares issued and outstanding; \$55.93 million aggregate liquidation preference)  |          | 53,236    |          | 52,530    |
|   |          |           |          |           |
| EQUITY:   |          |           |          |           |
| Series A Preferred Stock (no par value, 4,500 shares authorized, 562 shares issued and      |          |           |          |           |
| outstanding)  |          | 453       |          | 453       |
| Series B Convertible Preferred Stock (no par value, 5,000,000 authorized, 1,875,848 and     |          |           |          |           |
| 1,871,244 shares issued and outstanding, respectively; \$46.90 million and \$46.78          |          | 40.045    |          | 40.722    |
| million aggregate liquidation preference, respectively)                                     |          | 40,915    |          | 40,733    |
| Common Stock (\$0.01 par value, 18,750,000 shares authorized, 8,744,189 and                 |          | 87        |          | 85        |
| 8,503,819 shares issued and outstanding, respectively)  Additional paid-in capital          |          | 226,978   |          | 223,939   |
| Accumulated deficit   |          | (204,925) |          | (170,377) |
| Total Shareholders' Equity  |          | 63,508    |          | 94,833    |
| Noncontrolling interests  |          | 7,088     |          | 10,359    |
| Total Equity  |          | 70,596    |          | 10,339    |
| Total Liabilities and Equity  | <u>,</u> |           | <u>-</u> |           |
| iotai Liabilities and Equity  | \$       | 457,674   | \$       | 489,046   |

## Wheeler Real Estate Investment Trust, Inc. and Subsidiaries Reconciliation of Funds From Operations (FFO) (in thousands)

## Three Months Ended December 31,

|  | <br>Same      | Sto | res     | New         | Sto | ores  | То            | tal |         | Period Over Period<br>Changes |         |            |  |
|--|---------------|-----|---------|-------------|-----|-------|---------------|-----|---------|-------------------------------|---------|------------|--|
|  | 2017          |     | 2016    | 2017        |     | 2016  | 2017          |     | 2016    |                               | \$      | %          |  |
| Net Loss                                     | \$<br>(8,420) | \$  | (3,558) | \$<br>(299) | \$  | (473) | \$<br>(8,719) | \$  | (4,031) | \$                            | (4,688) | (116.30)%  |  |
| Depreciation and amortization of real estate |               |     |         |             |     |       |               |     |         |                               |         |            |  |
| assets                                       | 3,480         |     | 3,974   | 2,296       |     | 1,357 | 5,776         |     | 5,331   |                               | 445     | 8.35 %     |  |
| Loss on disposal of                          |               |     |         |             |     |       |               |     |         |                               |         |            |  |
| properties                                   | _             |     | _       | _           |     | _     | _             |     | _       |                               | _       | <b>-</b> % |  |
| Gain on disposal of properties-discontinued  |               |     |         |             |     |       |               |     |         |                               |         |            |  |
| operations                                   | _             |     | 1       | _           |     | _     | _             |     | 1       |                               | (1)     | (100.00)%  |  |
| FFO  | \$<br>(4,940) | \$  | 417     | \$<br>1,997 | \$  | 884   | \$<br>(2,943) | \$  | 1,301   | \$                            | (4,244) | (326.21)%  |  |

## Years Ended December 31,

|   | Same           | Sto | res      | New           | res | То      | tal            |    | Period Over Period<br>Changes |    |         |           |
|---|----------------|-----|----------|---------------|-----|---------|----------------|----|-------------------------------|----|---------|-----------|
|   | 2017           |     | 2016     | 2017          |     | 2016    | 2017           |    | 2016                          |    | \$      | %         |
| Net Loss  | \$<br>(10,770) | \$  | (10,402) | \$<br>(2,008) | \$  | (1,836) | \$<br>(12,778) | \$ | (12,238)                      | \$ | (540)   | (4.41)%   |
| Depreciation and amortization of real estate assets | 14,749         |     | 17,388   | 11,482        |     | 3,249   | 26,231         |    | 20,637                        |    | 5,594   | 27.11 %   |
| Loss (gain) on disposal of properties               | 12             |     | _        | (1,033)       |     | _       | (1,021)        |    | _                             |    | (1,021) | (100.00)% |
| Gain on disposal of properties-discontinued         |                |     |          |               |     |         |                |    |                               |    |         |           |
| operations  | (1,502)        |     | (688)    |               |     |         | (1,502)        |    | (688)                         |    | (814)   | (118.31)% |
| FFO   | \$<br>2,489    | \$  | 6,298    | \$<br>8,441   | \$  | 1,413   | \$<br>10,930   | \$ | 7,711                         | \$ | 3,219   | 41.75 %   |

## Wheeler Real Estate Investment Trust, Inc. and Subsidiaries Reconciliation of Adjusted Funds From Operations (AFFO) (in thousands, except per share data)

## **Three Months Ended December**

|  | 3             | 1, |           | Years Ended    | December 31, |           |  |
|--|---------------|----|-----------|----------------|--------------|-----------|--|
|  | 2017          |    | 2016      | 2017           |              | 2016      |  |
| Net Loss   | \$<br>(8,719) | \$ | (4,031)   | \$<br>(12,778) | \$           | (12,238)  |  |
| Depreciation and amortization of real estate assets            | 5,776         |    | 5,331     | 26,231         |              | 20,637    |  |
| Gain on disposal of properties                                 | _             |    | _         | (1,021)        |              | _         |  |
| Loss (gain) on disposal of properties-discontinued operations  |               |    | 1         | (1,502)        |              | (688)     |  |
| FFO  | (2,943)       |    | 1,301     | 10,930         |              | 7,711     |  |
| Preferred stock dividends                                      | (2,496)       |    | (2,450)   | (9,969)        |              | (4,713)   |  |
| Preferred stock accretion adjustments                          | 204           |    | 162       | 809            |              | 417       |  |
| FFO available to common shareholders and common unitholders    | <br>(5,235)   |    | (987)     | 1,770          |              | 3,415     |  |
| Impairment of notes receivable                                 | 5,261         |    | _         | 5,261          |              | _         |  |
| Acquisition costs  | 269           |    | 1,115     | 1,101          |              | 2,029     |  |
| Capital related costs  | 195           |    | 203       | 663            |              | 514       |  |
| Other non-recurring and non-cash expenses (1)                  | 117           |    | 158       | 294            |              | 664       |  |
| Share-based compensation                                       | 135           |    | 872       | 870            |              | 1,454     |  |
| Straight-line rent   | (146)         |    | (163)     | (712)          |              | (386)     |  |
| Loan cost amortization   | 578           |    | 662       | 3,087          |              | 2,126     |  |
| Accrued interest income  | 774           |    | (121)     | 415            |              | (415)     |  |
| Above (below) market lease amortization                        | 5             |    | (40)      | 453            |              | 29        |  |
| Recurring capital expenditures and tenant improvement reserves | (245)         |    | (246)     | (941)          |              | (760)     |  |
| AFFO   | \$<br>1,708   | \$ | 1,453     | \$<br>12,261   | \$           | 8,670     |  |
|  | -             |    |           | -              |              |           |  |
| Weighted Average Common Shares                                 | 8,739,455     |    | 8,497,738 | 8,654,240      |              | 8,420,374 |  |
| Weighted Average Common Units                                  | 639,555       |    | 743,274   | 702,168        |              | 689,162   |  |
| Total Common Shares and Units                                  | 9,379,010     |    | 9,241,012 | 9,356,408      |              | 9,109,536 |  |
| FFO per Common Share and Common Units                          | \$<br>(0.56)  | \$ | (0.11)    | \$<br>0.19     | \$           | 0.37      |  |
| AFFO per Common Share and Common Units                         |               |    |           |                |              |           |  |

<sup>(1)</sup> Other non-recurring expenses are detailed in "Management's Discussion and Analysis of Financial Condition and Results of Operations" included in our Annual Report on Form 10-K for the period ended December 31, 2017.

## Wheeler Real Estate Investment Trust, Inc. and Subsidiaries Reconciliation of Property Net Operating Income (in thousands)

|  |    | Three Mo | nths E | Years Ended  |                |    |          |  |  |
|--|----|----------|--------|--------------|----------------|----|----------|--|--|
|  |    | Decem    | ber 3  | December 31, |                |    |          |  |  |
|  | ·  | 2017     |        | 2016         | 2017           |    | 2016     |  |  |
| Net Loss                                 | \$ | (8,719)  | \$     | (4,031)      | \$<br>(12,778) | \$ | (12,238) |  |  |
| Adjustments:                             |    |          |        |              |                |    |          |  |  |
| Net Income from Discontinued Operations  |    | _        |        | (20)         | (1,518)        |    | (824)    |  |  |
| Income tax expense                       |    | (38)     |        | 107          | 137            |    | 107      |  |  |
| Interest expense                         |    | 4,168    |        | 3,555        | 17,165         |    | 13,356   |  |  |
| Interest income                          |    | (363)    |        | (391)        | (1,443)        |    | (692)    |  |  |
| Loss (gain) on disposal of properties    |    | _        |        | _            | (1,021)        |    | _        |  |  |
| Corporate general & administrative       |    | 2,509    |        | 3,633        | 7,364          |    | 9,924    |  |  |
| Provision for credit losses              |    | 2,378    |        | 229          | 2,821          |    | 425      |  |  |
| Impairment of notes receivable           |    | 5,261    |        | _            | 5,261          |    | _        |  |  |
| Depreciation and amortization            |    | 5,776    |        | 5,331        | 26,231         |    | 20,637   |  |  |
| Non-REIT management and leasing services |    | (598)    |        | 215          | 927            |    | 1,567    |  |  |
| Development income                       |    | (83)     |        | (75)         | (537)          |    | (244)    |  |  |
| Asset management and commission revenues |    | (261)    |        | (362)        | (1,826)        |    | (1,819)  |  |  |
| Property Net Operating Income            | \$ | 10,030   | \$     | 8,191        | \$<br>40,783   | \$ | 30,199   |  |  |
|  |    |          |        |              |                |    |          |  |  |
| Property revenues                        | \$ | 13,952   | \$     | 11,590       | \$<br>56,172   | \$ | 42,097   |  |  |
| Property expenses                        |    | 3,922    |        | 3,399        | 15,389         |    | 11,898   |  |  |

10,030

8,191 \$

40,783

30,199

**Property Net Operating Income** 

# Wheeler Real Estate Investment Trust, Inc. and Subsidiaries Reconciliation of Earnings Before Interest, Taxes, Depreciation and Amortization - EBITDA (in thousands)

|                    |   | Three Mo<br>Decem |    | Years Ended<br>December 31, |                |    |          |  |  |
|--------------------|---|-------------------|----|-----------------------------|----------------|----|----------|--|--|
|                    |   | 2017              |    | 2016                        | 2017           |    | 2016     |  |  |
| Net Loss           |   | \$<br>(8,719)     | \$ | (4,031)                     | \$<br>(12,778) | \$ | (12,238) |  |  |
| Add back:          | Depreciation and amortization (1)                                 | 5,781             |    | 5,291                       | 26,684         |    | 20,666   |  |  |
|                    | Interest Expense (2)  | 4,168             |    | 3,568                       | 17,174         |    | 13,425   |  |  |
|                    | Income taxes  | (38)              |    | 107                         | 137            |    | 107      |  |  |
| EBITDA             |   | 1,192             |    | 4,935                       | 31,217         |    | 21,960   |  |  |
| Adjustments for it | ems affecting comparability:                                      |                   |    |                             |                |    |          |  |  |
|                    | Acquisition costs   | 269               |    | 1,115                       | 1,101          |    | 2,029    |  |  |
|                    | Capital related costs   | 195               |    | 203                         | 663            |    | 514      |  |  |
|                    | Other non-recurring expenses (3)                                  | 117               |    | 158                         | 294            |    | 664      |  |  |
|                    | Impairment of notes receivable                                    | 5,261             |    | _                           | 5,261          |    | _        |  |  |
|                    | Gain on disposal of properties                                    | _                 |    | _                           | (1,021)        |    | _        |  |  |
|                    | Loss (gain) on disposal of properties-<br>discontinued operations | _                 |    | 1                           | (1,502)        |    | (688)    |  |  |
| Adjusted EBITDA    |   | \$<br>7,034       | \$ | 6,412                       | \$<br>36,013   | \$ | 24,479   |  |  |

<sup>(1)</sup> Includes above (below) market lease

amortization.

(2)

Includes loan cost amortization and amounts associated with assets held for

<sup>(3)</sup> Other non-recurring expenses are detailed in "Management's Discussion and Analysis of Financial Condition and Results of Operations" included in our Annual Report on Form 10-K for the period ended December 31, 2017.





**Supplemental Operating and Financial Data** 

for the three months and year ended December 31, 2017

## **Table of Contents**

|   | Page |
|---|------|
| Company Overview                        | 3    |
| Financial and Portfolio Overview        | 4    |
| Financial Summary                       |      |
| Consolidated Balance Sheets             | 5    |
| Consolidated Statements of Operations   | 6    |
| Reconciliation of Non-GAAP Measures     | 7    |
| Debt Summary                            | 10   |
| Portfolio Summary                       |      |
| Property Summary                        | 12   |
| Top Ten Tenants by Annualized Base Rent | 14   |
| Leasing Summary                         | 15   |
| Definitions                             | 18   |

## **Forward-Looking Statements**

This document contains forward-looking statements that are based on current expectations, forecasts and assumptions that involve risks and uncertainties that could cause actual outcomes and results to differ materially. These risks include, without limitation: adverse economic or real estate developments in the retail industry or the markets in which Wheeler Real Estate Investment Trust, Inc. operates; defaults on or non-renewal of leases by tenants; increased interest rates and operating costs; decreased rental rates or increased vacancy rates; Wheeler Real Estate Investment Trust, Inc.'s failure to obtain necessary outside financing on favorable terms or at all; changes in the availability of additional acquisition opportunities; Wheeler Real Estate Investment Trust, Inc.'s inability to successfully complete real estate acquisitions or successfully operate acquired properties and Wheeler Real Estate Investment Trust, Inc.'s failure to qualify or maintain its status as a REIT. For a further list and description of such risks and uncertainties that could impact Wheeler Real Estate Investment Trust, Inc.'s future results, performance or transactions, see the reports filed by Wheeler Real Estate Investment Trust, Inc. with the Securities and Exchange Commission, including its quarterly reports on Form 10-Q and annual reports on Form 10-K. Wheeler Real Estate Investment Trust, Inc. disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

Wheeler Real Estate Investment Trust | Supplemental Operating and Financial Data

## **Company Overview**

Headquartered in Virginia Beach, VA, Wheeler Real Estate Investment Trust, Inc. is a fully-integrated, self-managed commercial real estate investment company focused on acquiring and managing income-producing retail properties with a primary focus on grocery-anchored centers. Wheeler's portfolio contains well-located, potentially dominant retail properties in secondary and tertiary markets that generate attractive, risk-adjusted returns, with a particular emphasis on grocery-anchored retail centers. Wheeler's common stock, Series B convertible preferred stock, Series D cumulative convertible preferred stock and common stock warrants trade publicly on the Nasdaq under the symbols "WHLR", "WHLRP", "WHLRD" and "WHLRW", respectively.

## **Corporate Headquarters**

Wheeler Real Estate Investment Trust, Inc. Riversedge North 2529 Virginia Beach Boulevard Virginia Beach, VA 23452 Phone: (757) 627-9088

Toll Free: (866) 203-4864 Website: www.whlr.us

## **Executive Management**

David Kelly - President & CEO Matthew T. Reddy - CFO M. Andrew Franklin - COO

## **Board of Directors**

Stewart J. Brown Kurt R. Harrington David Kelly John W. Sweet William W. King Carl B. McGowan, Jr. John P. McAuliffe Jeffrey M. Zwerdling

## **Investor Relations Contact**

Mary Jensen investorrelations@ whlr.us 2529 Virginia Beach Boulevard Virginia Beach, VA 23452 Phone: (757) 627-9088 www.whlr.us

## **Transfer Agent and Registrar**

Computershare Trust Company, N.A. 250 Royall Street Canton, MA 02021 www.computershare.com

## **Financial and Portfolio Overview**

For the Three Months Ended December 31, 2017

## **Financial Results**

| Net loss attributable to Wheeler REIT common shareholders (in 000s)                   | \$<br>(10,696) |
|---|----------------|
| Net loss per basic and diluted shares   | \$<br>(1.22)   |
| Funds from operations available to common shareholders and Operating Partnership (OP) |                |
| unitholders (FFO) (in 000s) (1)   | \$<br>(5,235)  |
| FFO per common share and OP unit  | \$<br>(0.56)   |
| Adjusted FFO (AFFO) (in 000s) (1)   | \$<br>1,708    |
| AFFO per common share and OP unit   | \$<br>0.18     |

## **Assets and Leverage**

| Investment Properties, net of \$31.05 million accumulated depreciation (in 000s) | \$<br>384,334 |
|--|---------------|
| Cash and Cash Equivalents (in 000s)  | \$<br>3,677   |
| Total Assets (in 000s)   | \$<br>457,674 |
| Debt to Total Assets   | 68.56 %       |
| Debt to Gross Asset Value  | 62.85 %       |

## **Market Capitalization**

| Common shares outstanding            |   |                                  | 8,744,189                         |
|--------------------------------------|---|----------------------------------|-----------------------------------|
| OP units outstanding                 |   |                                  | 635,018                           |
| Total common shares and OP units     |   |                                  | <br>9,379,207                     |
|                                      | Shares Outstanding at December 31, 2017 | Fourth Quarter stock price range | ock price as of<br>ember 31, 2017 |
| Common Stock                         | 8,744,189                               | \$8.18 - \$12.30                 | \$<br>9.98                        |
| Series B preferred shares            | 1,875,848                               | \$17.69 - \$22.65                | \$<br>21.89                       |
| Series D preferred shares            | 2,237,000                               | \$19.02 - \$22.84                | \$<br>20.10                       |
| Total debt (in 000s)                 |   |                                  | \$<br>313,778                     |
| Common Stock market capitalization ( | as of December 31, 2017 closin          | g stock price, in 000s)          | \$<br>87,267                      |

## **Portfolio Summary**

| Total Leasable Area (GLA) in sq. ft.                                       | 4,902,381    |
|--|--------------|
| Occupancy Rate   | 91.9%        |
| Leased Rate (2)  | 92.8%        |
| Annualized Base Rent (in 000s)   | \$<br>42,971 |
| Total number of leases signed or renewed during the fourth quarter of 2017 | 33           |
| Total sq. ft. leases signed or renewed during the fourth quarter of 2017   | 119.404      |

<sup>(1)</sup> See page 18 for the Company's definition of this non-GAAP measurement and reasons for using it.

<sup>(2)</sup> Reflects leases executed through January 10, 2018 that commence subsequent to the end of current period.

# **Consolidated Balance Sheets**

|  | D        | ecember 31,<br>2017 | De           | ecember 31,<br>2016 |
|--|----------|---------------------|--------------|---------------------|
| ASSETS:  |          |                     |              |                     |
| Investment properties, net   | \$       | 384,334             | \$           | 388,880             |
| Cash and cash equivalents  |          | 3,677               | Ť            | 4,863               |
| Restricted cash  |          | 8,609               |              | 9,652               |
| Rents and other tenant receivables, net  |          | 5,619               |              | 3,984               |
| Related party receivable, net  |          | 5,619               |              | 1,456               |
| Notes receivable   |          | 6,739               |              | 12,000              |
| Goodwill   |          | 5,486               |              | 5,486               |
| Assets held for sale   |          |                     |              | 366                 |
| Above market lease intangible, net   |          | 8,778               |              | 12,962              |
| Deferred costs and other assets, net   |          | 34,432              |              |                     |
| Total Assets   | \$       | 457,674             | \$           | 49,397<br>489,046   |
| LIABILITIES:   | <u>۽</u> | 437,074             | <del>y</del> | 469,040             |
| Loans payable, net   | \$       | 308,122             | \$           | 305,973             |
| Liabilities associated with assets held for sale   |          | _                   | Ť            | 1,350               |
| Below market lease intangible, net   |          | 9,616               |              | 12,680              |
| Accounts payable, accrued expenses and other liabilities   |          | 10,624              |              | 7,735               |
| Dividends payable  |          | 5,480               |              | 3,586               |
| Total Liabilities  |          | 333,842             |              | 331,324             |
| Commitments and contingencies  |          | _                   |              |                     |
| Series D Cumulative Convertible Preferred Stock (no par value, 4,000,000 shares authorized, 2,237,000 shares issued and outstanding; \$55.93 million aggregate liquidation preference)   |          |                     |              |                     |
| EQUITY:  |          | 53,236              | _            | 52,530              |
| Series A Preferred Stock (no par value, 4,500 shares authorized, 562 shares issued and   |          |                     |              |                     |
| outstanding)   |          | 453                 |              | 453                 |
| Series B Convertible Preferred Stock (no par value, 5,000,000 authorized, 1,875,848 and 1,871,244 shares issued and outstanding, respectively; \$46.90 million and \$46.78 million aggregate liquidation preference, respectively) |          | 40.045              |              | 40.722              |
| Common Stock (\$0.01 par value, 18,750,000 shares authorized, 8,744,189 and 8,503,819 shares issued and outstanding, respectively)   |          | 40,915              |              | 40,733              |
| Additional paid-in capital   |          | 226.079             |              | 222.020             |
| Accumulated deficit  |          | 226,978             |              | 223,939             |
| Total Shareholders' Equity   |          | (204,925)           |              | (170,377            |
| Noncontrolling interests   |          | 63,508              |              | 94,833              |
| Noncollitioning interests  |          | 7,088               |              | 10,359              |

| Total Equity                 | <br>70,596    | <br>105,192   |
|------------------------------|---------------|---------------|
| Total Liabilities and Equity | \$<br>457 674 | \$<br>489.046 |

Wheeler Real Estate Investment Trust | Supplemental Operating and Financial Data

5

# **Consolidated Statements of Operations** \$ in 000s

|   | Three Months Ended<br>December 31, |           |    | Years<br>Decen |                |                |  |
|---|------------------------------------|-----------|----|----------------|----------------|----------------|--|
|   |                                    | 2017 2016 |    | 2017           | 2016           |                |  |
| TOTAL REVENUES  | \$                                 | 14,296    | \$ | 12,027         | \$<br>58,535   | \$<br>44,160   |  |
| OPERATING EXPENSES:   |                                    |           |    |                |                |                |  |
| Property operations   |                                    | 3,922     |    | 3,399          | 15,389         | 11,898         |  |
| Non-REIT management and leasing services                      |                                    | (598)     |    | 215            | 927            | 1,567          |  |
| Depreciation and amortization                                 |                                    | 5,776     |    | 5,331          | 26,231         | 20,637         |  |
| Provision for credit losses                                   |                                    | 2,378     |    | 229            | 2,821          | 425            |  |
| Impairment of notes receivable                                |                                    | 5,261     |    | _              | 5,261          | _              |  |
| Corporate general & administrative                            |                                    | 2,509     |    | 3,633          | 7,364          | 9,924          |  |
| Total Operating Expenses                                      |                                    | 19,248    |    | 12,807         | 57,993         | 44,451         |  |
| Operating Income (Loss)                                       |                                    | (4,952)   |    | (780)          | 542            | (291)          |  |
| Gain on disposal of properties                                |                                    | _         |    | _              | 1,021          | _              |  |
| Interest income   |                                    | 363       |    | 391            | 1,443          | 692            |  |
| Interest expense  |                                    | (4,168)   |    | (3,555)        | (17,165)       | (13,356)       |  |
| Net Loss from Continuing Operations Before Income Taxes       |                                    | (8,757)   |    | (3,944)        | (14,159)       | (12,955)       |  |
| Income tax expense  |                                    | 38        |    | (107)          | (137)          | (107)          |  |
| Net Loss from Continuing Operations                           |                                    | (8,719)   |    | (4,051)        | (14,296)       | (13,062)       |  |
| Discontinued Operations                                       |                                    |           |    |                |                |                |  |
| Income from discontinued operations                           |                                    | _         |    | 21             | 16             | 136            |  |
| (Loss) gain on disposal of properties                         |                                    | _         |    | (1)            | 1,502          | 688            |  |
| Net Income from Discontinued Operations                       |                                    | _         |    | 20             | 1,518          | 824            |  |
| Net Loss  |                                    | (8,719)   |    | (4,031)        | (12,778)       | (12,238)       |  |
| Less: Net loss attributable to noncontrolling interests       |                                    | (519)     |    | (267)          | (684)          | (1,035)        |  |
| Net Loss Attributable to Wheeler REIT                         |                                    | (8,200)   |    | (3,764)        | (12,094)       | (11,203)       |  |
| Preferred stock dividends                                     |                                    | (2,496)   |    | (2,450)        | (9,969)        | (4,713)        |  |
| Net Loss Attributable to Wheeler REIT Common Shareholders     | \$                                 | (10,696)  | \$ | (6,214)        | \$<br>(22,063) | \$<br>(15,916) |  |
|   |                                    |           |    |                |                |                |  |
| Loss per share from continuing operations (basic and diluted) | \$                                 | (1.22)    | \$ | (0.73)         | \$<br>(2.70)   | \$<br>(1.98)   |  |
| Income per share from discontinued operations                 |                                    |           |    |                | 0.16           | 0.09           |  |
|   | \$                                 | (1.22)    | \$ | (0.73)         | \$<br>(2.54)   | \$<br>(1.89)   |  |
| Weighted-average number of shares:                            |                                    |           |    |                |                |                |  |
| Basic and Diluted   |                                    | 8,739,455 |    | 8,497,738      | 8,654,240      | 8,420,374      |  |

## **Reconciliation of Non-GAAP Measures**(1)

## **FFO and AFFO**

|  | Three Months Ended<br>December 31, |           |    | Years I<br>Decemi |    |           |    |           |
|--|------------------------------------|-----------|----|-------------------|----|-----------|----|-----------|
|  |                                    | 2017      |    | 2016              |    | 2017      |    | 2016      |
| Net Loss   | \$                                 | (8,719)   | \$ | (4,031)           | \$ | (12,778)  | \$ | (12,238)  |
| Depreciation and amortization of real estate assets            |                                    | 5,776     |    | 5,331             |    | 26,231    |    | 20,637    |
| Gain on disposal of properties                                 |                                    | _         |    | _                 |    | (1,021)   |    | _         |
| Loss (gain) on disposal of properties-discontinued operations  |                                    |           |    | 1                 |    | (1,502)   |    | (688)     |
| FFO  |                                    | (2,943)   |    | 1,301             |    | 10,930    |    | 7,711     |
| Preferred stock dividends                                      |                                    | (2,496)   |    | (2,450)           |    | (9,969)   |    | (4,713)   |
| Preferred stock accretion adjustments                          |                                    | 204       |    | 162               |    | 809       |    | 417       |
| FFO available to common shareholders and common unitholders    |                                    | (5,235)   |    | (987)             |    | 1,770     |    | 3,415     |
| Impairment of notes receivable                                 |                                    | 5,261     |    | _                 |    | 5,261     |    | _         |
| Acquisition costs  |                                    | 269       |    | 1,115             |    | 1,101     |    | 2,029     |
| Capital related costs  |                                    | 195       |    | 203               |    | 663       |    | 514       |
| Other non-recurring and non-cash expenses (2)                  |                                    | 117       |    | 158               |    | 294       |    | 664       |
| Share-based compensation                                       |                                    | 135       |    | 872               |    | 870       |    | 1,454     |
| Straight-line rent   |                                    | (146)     |    | (163)             |    | (712)     |    | (386)     |
| Loan cost amortization   |                                    | 578       |    | 662               |    | 3,087     |    | 2,126     |
| Accrued interest income  |                                    | 774       |    | (121)             |    | 415       |    | (415)     |
| Above (below) market lease amortization                        |                                    | 5         |    | (40)              |    | 453       |    | 29        |
| Recurring capital expenditures and tenant improvement reserves |                                    | (245)     |    | (246)             |    | (941)     |    | (760)     |
| AFFO   | \$                                 | 1,708     | \$ | 1,453             | \$ | 12,261    | \$ | 8,670     |
| Weighted Average Common Shares                                 |                                    | 8,739,455 |    | 8,497,738         |    | 8,654,240 |    | 8,420,374 |
| Weighted Average Common Units                                  |                                    | 639,555   |    | 743,274           |    | 702,168   |    | 689,162   |
| Total Common Shares and Units                                  |                                    | 9,379,010 |    | 9,241,012         |    | 9,356,408 |    | 9,109,536 |
| FFO per Common Share and Common Units                          | \$                                 | (0.56)    | \$ | (0.11)            | \$ | 0.19      | \$ | 0.37      |
| AFFO per Common Share and Common Units                         | \$                                 | 0.18      | \$ | 0.16              | \$ | 1.31      | \$ | 0.95      |

<sup>(1)</sup> See page 18 for the Company's definition of this non-GAAP measurement and reasons for using it.

<sup>(2)</sup> Other non-recurring expenses are detailed in "Management's Discussion and Analysis of Financial Condition and Results of Operations" included in our Annual Report on Form 10-K for the year ended December 31, 2017.

## **Reconciliation of Non-GAAP Measures (continued)**

## **Property Net Operating Income**

|  | Three Months Ended<br>December 31, |         |         |         |            |          | s Ended<br>nber 31, |          |
|--|------------------------------------|---------|---------|---------|------------|----------|---------------------|----------|
|  | _                                  | 2017    |         | 2016    |            | 2017     |                     | 2016     |
| Net Loss                                 |                                    | (8,719) | \$      | (4,031) | \$         | (12,778) | \$                  | (12,238) |
| Adjustments:                             |                                    |         |         |         |            |          |                     |          |
| Net Income from Discontinued Operations  |                                    | _       |         | (20)    |            | (1,518)  |                     | (824)    |
| Income tax expense                       |                                    | (38)    |         | 107     |            | 137      |                     | 107      |
| Interest expense                         |                                    | 4,168   |         | 3,555   |            | 17,165   |                     | 13,356   |
| Interest income                          |                                    | (363)   |         | (391)   |            | (1,443)  |                     | (692)    |
| Loss (gain) on disposal of properties    |                                    | _       |         | _       |            | (1,021)  |                     | _        |
| Corporate general & administrative       |                                    | 2,509   |         | 3,633   |            | 7,364    |                     | 9,924    |
| Provision for credit losses              |                                    | 2,378   |         | 229     |            | 2,821    |                     | 425      |
| Impairment of notes receivable           |                                    | 5,261   |         | _       |            | 5,261    |                     | _        |
| Depreciation and amortization            |                                    | 5,776   |         | 5,331   | 331 26,231 |          | 5,231 20            |          |
| Non-REIT management and leasing services |                                    | (598)   |         | 215     |            | 927      | 27 1,567            |          |
| Development income                       |                                    | (83)    | 3) (75) |         | 75) (537   |          | ) (244)             |          |
| Asset management and commission revenues |                                    | (261)   |         | (362)   |            | (1,826)  |                     | (1,819)  |
| Property Net Operating Income            | \$                                 | 10,030  | \$      | 8,191   | \$         | 40,783   | \$                  | 30,199   |
|  |                                    |         |         |         |            |          |                     |          |
| Property revenues                        | \$                                 | 13,952  | \$      | 11,590  | \$         | 56,172   | \$                  | 42,097   |
| Property expenses                        |                                    | 3,922   |         | 3,399   |            | 15,389   |                     | 11,898   |
| Property Net Operating Income            | \$                                 | 10,030  | \$      | 8,191   | \$         | 40,783   | \$                  | 30,199   |

# **Reconciliation of Non-GAAP Measures (continued) EBITDA**

|                     |   | Three Months Ended<br>December 31, |    |         |    | ed<br>31, |    |          |
|---------------------|---|------------------------------------|----|---------|----|-----------|----|----------|
|                     |   | 2017                               |    | 2016    |    | 2017      |    | 2016     |
| Net Loss            |   | \$<br>(8,719)                      | \$ | (4,031) | \$ | (12,778)  | \$ | (12,238) |
| Add back:           | Depreciation and amortization (1)                                 | 5,781                              |    | 5,291   |    | 26,684    |    | 20,666   |
|                     | Interest Expense (2)  | 4,168                              |    | 3,568   |    | 17,174    |    | 13,425   |
|                     | Income taxes  | (38)                               |    | 107     |    | 137       |    | 107      |
| EBITDA              |   | 1,192                              |    | 4,935   |    | 31,217    |    | 21,960   |
| Adjustments for ite | ems affecting comparability:                                      |                                    |    |         |    |           |    |          |
|                     | Acquisition costs   | 269                                |    | 1,115   |    | 1,101     |    | 2,029    |
|                     | Capital related costs   | 195                                |    | 203     |    | 663       |    | 514      |
|                     | Other non-recurring expenses (3)                                  | 117                                |    | 158     |    | 294       |    | 664      |
|                     | Impairment of notes receivable                                    | 5,261                              |    | _       |    | 5,261     |    | _        |
|                     | Gain on disposal of properties                                    | _                                  |    | _       |    | (1,021)   |    | _        |
|                     | Loss (gain) on disposal of properties-<br>discontinued operations | _                                  |    | 1       |    | (1,502)   |    | (688)    |
| Adjusted EBITDA     |   | \$<br>7,034                        | \$ | 6,412   | \$ | 36,013    | \$ | 24,479   |

<sup>(1)</sup> Includes above (below) market lease

<sup>(2)</sup> Includes loan cost amortization and amounts associated with assets held for

<sup>(3)</sup> Other non-recurring expenses are detailed in "Management's Discussion and Analysis of Financial Condition and Results of Operations" included in our Annual Report on Form 10-K for the period ended December 31, 2017.

# Debt Summary as of December 31, 2017

Loans Payable: \$313.78

million

Weighted Average Interest Rate: 4.59% Total Debt to Total Assets: 68.56%

| Property/Description                          | М          | onthly Payment | Interest Rate            | Maturity          | December 31, 2017 | December 31, 2016 |
|---|------------|----------------|--------------------------|-------------------|-------------------|-------------------|
|   |            |                |                          |                   | (\$ i             | n 000s)           |
| Bank Line of Credit                           |            | Interest only  | Libor + 300 basis points | December 2017 (2) | \$ 3,000          | \$ 3,000          |
| Columbia Fire Station                         |            | Interest only  | 8.00%                    | December 2017     | -                 | 487               |
| Shoppes at Eagle Harbor                       | \$         | 25,100         | 4.34%                    | March 2018        | 3,341             | 3,492             |
| Revere Loan                                   |            | Interest only  | 8.00%                    | April 2018        | 6,808             | 7,450             |
| Lumber River                                  |            | Interest only  | Libor + 295 basis points | June 2018         | 1,500             | 1,500             |
| KeyBank Line of Credit                        |            | Interest only  | Libor + 250 basis points | July 2018         | 15,532            | 74,077            |
| Senior convertible notes                      |            | Interest only  | 9.00%                    | December 2018     | 1,369             | 1,400             |
| Harbor Point                                  | \$         | 11,024         | 5.85%                    | December 2018     | 553               | 649               |
| Perimeter Square                              |            | Interest only  | 5.50%                    | December 2018     | 5,382             | 4,500             |
| Riversedge North                              | \$         | 8,802          | 6.00%                    | January 2019      | 863               | 914               |
| Monarch Bank Building                         | \$         | 7,340          | 4.85%                    | June 2019         | 1,266             | 1,320             |
| DF I-Moyock                                   | \$         | 10,665         | 5.00%                    | July 2019         | 194               | 309               |
| Rivergate                                     | •          | Interest only  | Libor + 295 basis points | December 2019     | 22,689            | 24,213            |
| KeyBank Line of Credit                        |            | Interest only  | Libor + 250 basis points | December 2019     | 52,500            |                   |
| LaGrange Marketplace                          | \$         | 15,065         | Libor + 375 basis points | March 2020        | 2,317             | 2,369             |
| Folly Road                                    | •          | Interest only  | 4.00%                    | March 2020        | 6,181             | _                 |
| Columbia Fire Station construction loan       |            | Interest only  | 4.00%                    | May 2020          | 3,421             | _                 |
| Shoppes at TJ Maxx                            | \$         | 33,880         | 3.88%                    | May 2020          | 5,727             | 5,908             |
| Walnut Hill Plaza                             | ,<br>,     | Interest only  | 5.50%                    | September 2022    | 3,903             | 3,440             |
| Twin City Commons                             | \$         | 17,827         | 4.86%                    | January 2023      | 3,111             | 3,170             |
|   | \$         |                |                          | September 2023    | 8,368             |                   |
| Tampa Festival Forrest Gallery                | \$         | 50,797         | 5.56%                    | September 2023    | 8,669             | 8,502<br>8,802    |
| South Carolina Food Lions Note                | \$         | 50,973         |                          |                   |                   |                   |
|   | \$         | 68,320         | 5.25%                    | January 2024      | 12,050            | 12,224            |
| Cypress Shopping Center                       |            | 34,360         | 4.70%                    | July 2024         | 6,485             | 6,585             |
| Port Crossing                                 | \$         | 34,788         | 4.84%                    | August 2024       | 6,263             | 6,370             |
| Freeway Junction                              | \$         | 41,798         | 4.60%                    | September 2024    | 7,994             | 8,119             |
| Harrodsburg Marketplace                       | \$         | 19,112         | 4.55%                    | September 2024    | 3,553             | 3,617             |
| Graystone Crossing                            | \$         | 20,386         | 4.55%                    | October 2024      | 3,928             | 3,990             |
| Bryan Station                                 | \$         | 23,489         | 4.52%                    | November 2024     | 4,547             | 4,619             |
| Crockett Square                               |            | Interest only  | 4.47%                    | December 2024     | 6,338             | 6,338             |
| Pierpont Centre (1)                           |            | Interest only  | 4.15%                    | February 2025     | 8,113             | 9,800             |
| Alex City Marketplace                         |            | Interest only  | 3.95%                    | April 2025        | 5,750             | 5,750             |
| Butler Square                                 |            | Interest only  | 3.90%                    | May 2025          | 5,640             | 5,640             |
| Brook Run Shopping Center                     |            | Interest only  | 4.08%                    | June 2025         | 10,950            | 10,950            |
| Beaver Ruin Village I and II                  |            | Interest only  | 4.73%                    | July 2025         | 9,400             | 9,400             |
| Sunshine Shopping Plaza                       |            | Interest only  | 4.57%                    | August 2025       | 5,900             | 5,900             |
| Barnett Portfolio                             |            | Interest only  | 4.30%                    | September 2025    | 8,770             | 8,770             |
| Fort Howard Shopping Center                   |            | Interest only  | 4.57%                    | October 2025      | 7,100             | 7,100             |
| Conyers Crossing                              |            | Interest only  | 4.67%                    | October 2025      | 5,960             | 5,960             |
| Grove Park Shopping Center                    |            | Interest only  | 4.52%                    | October 2025      | 3,800             | 3,800             |
| Parkway Plaza                                 |            | Interest only  | 4.57%                    | October 2025      | 3,500             | 3,500             |
| Winslow Plaza                                 |            | Interest only  | 4.82%                    | December 2025     | 4,620             | 4,620             |
| Chesapeake Square                             | \$         | 23,857         | 4.70%                    | August 2026       | 4,507             | 4,578             |
| Berkley/Sangaree/Tri-County                   |            | Interest only  | 4.78%                    | December 2026     | 9,400             | 9,400             |
| Riverbridge                                   |            | Interest only  | 4.48%                    | December 2026     | 4,000             | 4,000             |
| Franklin                                      |            | Interest only  | 4.93%                    | January 2027      | 8,516             | 8,516             |
| Total Principal Balance                       |            | ,              |                          |                   | 313,778           | 315,048           |
| Unamortized debt issuance cost                | :          |                |                          |                   | (5,656)           |                   |
| Total Loans Payable                           |            |                |                          |                   | \$ 308,122        | \$ 307,323        |
| (1) Includes debt associated with assets held | d for sale |                |                          |                   | , 500,122         | 557,525           |

<sup>(1)</sup> Includes debt associated with assets held for sale.

<sup>(2)</sup> On January 10, 2018, the Company extended the \$3.00 million bank line of credit to June 15, 2018 with interest only payments due monthly at a rate of Libor + 3.00% with a floor of 4.25%.

# Debt Summary as of December 31, 2017 (continued)

## **Total Debt**

\$ in 000s

|   |               | % Total Principal Payments |
|---|---------------|----------------------------|
| Scheduled principal repayments and maturities by year | Amount        | and Maturities             |
| December 31, 2018                                     | \$<br>39,807  | 12.69%                     |
| December 31, 2019                                     | 78,576        | 25.04%                     |
| December 31, 2020                                     | 18,531        | 5.91%                      |
| December 31, 2021                                     | 1,907         | 0.61%                      |
| December 31, 2022                                     | 5,534         | 1.76%                      |
| Thereafter  | 169,423       | 53.99%                     |
| Total principal repayments and maturities             | \$<br>313,778 | 100.00%                    |

Wheeler Real Estate Investment Trust | Supplemental Operating and Financial Data

11

# Portfolio Summary as of December 31, 2017

| Property                    | Location            | Number of<br>Tenants (1) | Total Leasable<br>Square Feet | Percentage<br>Leased (1) | Percentage<br>Occupied | Total SF<br>Occupied | Annualized<br>Base Rent (2) | Annualized Base<br>Rent per Occupied<br>Sq. Foot |
|-----------------------------|---------------------|--------------------------|-------------------------------|--------------------------|------------------------|----------------------|-----------------------------|--|
| Alex City Marketplace       | Alexander City, AL  | 18                       | 147,791                       | 99.2%                    | 99.2%                  | 146,591              | \$ 1,133,080                | \$ 7.73  |
| Amscot Building (3)         | Tampa, FL           | 1                        | 2,500                         | 100.0%                   | 100.0%                 | 2,500                | 115,849                     | 46.34  |
| Beaver Ruin Village         | Lilburn, GA         | 27                       | 74,038                        | 84.0%                    | 84.0%                  | 62,191               | 1,065,286                   | 17.13  |
| Beaver Ruin Village II      | Lilburn, GA         | 4                        | 34,925                        | 100.0%                   | 100.0%                 | 34,925               | 416,584                     | 11.93  |
| Berkley (4)                 | Norfolk, VA         | _                        | -                             | -%                       | -%                     | -                    | -                           | _  |
| Berkley Shopping Center     | Norfolk, VA         | 10                       | 47,945                        | 91.7%                    | 91.7%                  | 43,940               | 340,560                     | 7.75   |
| Brook Run Shopping Center   | Richmond, VA        | 19                       | 147,738                       | 92.1%                    | 92.1%                  | 136,102              | 1,511,306                   | 11.10  |
| Brook Run Properties (4)    | Richmond, VA        | _                        | _                             | -%                       | -%                     | _                    | _                           | _  |
| Bryan Station               | Lexington, KY       | 10                       | 54,397                        | 99.8%                    | 99.8%                  | 54,277               | 582,113                     | 10.72  |
| Butler Square               | Mauldin, SC         | 16                       | 82,400                        | 98.2%                    | 98.2%                  | 80,950               | 804,183                     | 9.93   |
| Cardinal Plaza              | Henderson, NC       | 7                        | 50,000                        | 94.0%                    | 94.0%                  | 47,000               | 447,350                     | 9.52   |
| Chesapeake Square           | Onley, VA           | 13                       | 99,848                        | 79.5%                    | 79.5%                  | 79,414               | 679,232                     | 8.55   |
| Clover Plaza                | Clover, SC          | 9                        | 45,575                        | 100.0%                   | 100.0%                 | 45,575               | 354,044                     | 7.77   |
| Columbia Fire Station (6)   | Columbia, SC        | _                        | _                             | -%                       | -%                     | _                    | _                           | _  |
| Conyers Crossing            | Conyers, GA         | 15                       | 170,475                       | 100.0%                   | 100.0%                 | 170,475              | 1,004,179                   | 5.89   |
| Courtland Commons (4)       | Courtland, VA       | _                        | _                             | -%                       | -%                     | _                    | _                           | _  |
| Crockett Square             | Morristown, TN      | 4                        | 107,122                       | 100.0%                   | 100.0%                 | 107,122              | 920,322                     | 8.59   |
| Cypress Shopping Center     | Boiling Springs, SC | 17                       | 80,435                        | 98.3%                    | 98.3%                  | 79,035               | 865,610                     | 10.95  |
| Darien Shopping Center      | Darien, GA          | 1                        | 26,001                        | 100.0%                   | 100.0%                 | 26,001               | 208,008                     | 8.00   |
| Devine Street               | Columbia, SC        | 2                        | 38,464                        | 100.0%                   | 100.0%                 | 38,464               | 318,500                     | 8.28   |
| Edenton Commons (4)         | Edenton, NC         | _                        | _                             | -%                       | -%                     | _                    | _                           | _  |
| Folly Road                  | Charleston, SC      | 6                        | 47,794                        | 100.0%                   | 100.0%                 | 47,794               | 721,552                     | 15.10  |
| Forrest Gallery             | Tullahoma, TN       | 28                       | 214,451                       | 95.3%                    | 95.3%                  | 204,369              | 1,366,992                   | 6.69   |
| Fort Howard Shopping Center | Rincon, GA          | 17                       | 113,652                       | 75.1%                    | 75.1%                  | 85,344               | 728,150                     | 8.53   |
| Freeway Junction            | Stockbridge, GA     | 15                       | 156,834                       | 96.9%                    | 96.9%                  | 151,959              | 1,120,756                   | 7.38   |
| Franklin Village            | Kittanning, PA      | 29                       | 151,673                       | 100.0%                   | 100.0%                 | 151,673              | 1,203,743                   | 7.94   |
| Franklinton Square          | Franklinton, NC     | 14                       | 65,366                        | 93.0%                    | 93.0%                  | 60,800               | 541,086                     | 8.90   |
| Georgetown                  | Georgetown, SC      | 2                        | 29,572                        | 100.0%                   | 100.0%                 | 29,572               | 267,215                     | 9.04   |
| Graystone Crossing          | Tega Cay, SC        | 11                       | 21,997                        | 100.0%                   | 100.0%                 | 21,997               | 537,329                     | 24.43  |
| Grove Park                  | Orangeburg, SC      | 14                       | 106,557                       | 86.9%                    | 86.9%                  | 92,615               | 704,674                     | 7.61   |
| Harbor Point (4)            | Grove, OK           |                          | _                             | -%                       | -%                     | -                    | -                           | -  |
| Harrodsburg Marketplace     | Harrodsburg, KY     | 9                        | 60,048                        | 100.0%                   | 100.0%                 | 60,048               | 401,440                     | 6.69   |
| Jenks Plaza                 | Jenks, OK           | 4                        | 7,800                         | 64.1%                    | 64.1%                  | 5,000                | 101,764                     | 20.35  |
| Laburnum Square             | Richmond, VA        | 21                       | 109,405                       | 100.0%                   | 100.0%                 | 109,405              | 978,186                     | 8.94   |
| Ladson Crossing             | Melinona, VA        | 21                       | 105,405                       | 100.070                  | 100.070                | 103,403              | 370,100                     | 0.54   |
|                             | Ladson, SC          | 14                       | 52,607                        | 95.4%                    | 95.4%                  | 50,207               | 739,374                     | 14.73  |
| LaGrange Marketplace        | LaGrange, GA        | 14                       | 76,594                        | 95.3%                    | 95.3%                  | 72,994               | 385,743                     | 5.28   |
| Lake Greenwood Crossing     | Greenwood, SC       | 6                        | 47,546                        | 87.4%                    | 87.4%                  | 41,546               | 409,417                     | 9.85   |
| Lake Murray                 | Lexington, SC       | 5                        | 39,218                        | 100.0%                   | 100.0%                 | 39,218               | 352,185                     | 8.98   |
| Laskin Road (4)             | Virginia Beach, VA  | -                        | -                             | -%                       | -%                     | _                    | -                           | -  |
| Litchfield Market Village   | Pawleys Island, SC  | 17                       | 86,740                        | 83.8%                    | 83.8%                  | 72,663               | 1,088,817                   | 14.98  |
| Lumber River Village        | Lumberton, NC       | 10                       | 66,781                        | 96.4%                    | 96.4%                  | 64,381               | 483,813                     | 7.51   |
| Monarch Bank                | Virginia Beach, VA  | 1                        | 3,620                         | 100.0%                   | 100.0%                 | 3,620                | 126,702                     | 35.00  |
| Moncks Corner               | Moncks Corner, SC   | 1                        | 26,800                        | 100.0%                   | 100.0%                 | 26,800               | 323,451                     | 12.07  |
| Nashville Commons           | Nashville, NC       | 12                       | 56,100                        | 99.9%                    | 99.9%                  | 56,050               | 585,453                     | 10.45  |
| New Market Crossing         | Mt. Airy, NC        | 13                       | 116,976                       | 96.1%                    | 96.1%                  | 112,368              | 966,962                     | 8.61   |
| Parkway Plaza               | Brunswick, GA       | 4                        | 52,365                        | 81.7%                    | 81.7%                  | 42,785               | 488,280                     | 11.41  |
| Perimeter Square            | Tulsa, OK           | 8                        | 58,277                        | 85.2%                    | 51.8%                  | 30,162               | 374,167                     | 12.41  |
| Pierpont Centre             | Morgantown, WV      | 17                       | 122,259                       | 89.3%                    | 89.3%                  | 109,203              | 1,294,431                   | 11.85  |
| Port Crossing               | Harrisonburg, VA    | 9                        | 65,365                        | 97.9%                    | 97.9%                  | 64,000               | 806,576                     | 12.60  |
| Ridgeland                   | Ridgeland, SC       | 1                        | 20,029                        | 100.0%                   | 100.0%                 | 20,029               | 140,203                     | 7.00   |
| Riverbridge Shopping Center | Carrollton, GA      | 11                       | 91,188                        | 98.5%                    | 98.5%                  | 89,788               | 682,628                     | 7.60   |
| Riversedge North (5)        | Virginia Beach, VA  | _                        | _                             | -%                       | -%                     | _                    | _                           |  |
| Rivergate Shopping Center   | Macon, GA           | 30                       | 201,680                       | 96.6%                    | 96.6%                  | 194,819              | 2,753,254                   | 14.13  |
| Sangaree Plaza              | Summerville, SC     | 8                        | 66,948                        | 87.4%                    | 87.4%                  | 58,498               | 538,060                     | 9.20   |



## Portfolio Summary as of December 31, 2017, (continued)

| Property                       | Location                | Number of<br>Tenants (1) | Total Leasable<br>Square Feet | Percentage<br>Leased (1) | Occupied Square<br>Foot Percentage | Total SF Occupied | Annualized<br>Base Rent (2) | Annualized Base<br>Rent per Occupied<br>Sq. Foot |
|--------------------------------|-------------------------|--------------------------|-------------------------------|--------------------------|------------------------------------|-------------------|-----------------------------|--|
| Shoppes at Myrtle Park         | Bluffton, SC            | 12                       | 56,380                        | 75.4%                    | 32.8%                              | 18,480 \$         | 366,347                     | \$ 19.82   |
| Shoppes at TJ Maxx             | Richmond, VA            | 18                       | 93,624                        | 100.0%                   | 100.0%                             | 93,624            | 1,124,749                   | 12.01  |
| South Lake                     | Lexington, SC           | 10                       | 44,318                        | 100.0%                   | 100.0%                             | 44,318            | 278,550                     | 6.29   |
| South Park                     | Mullins, SC             | 2                        | 60,734                        | 71.2%                    | 71.2%                              | 43,218            | 491,245                     | 11.37  |
| South Square                   | Lancaster, SC           | 4                        | 44,350                        | 70.8%                    | 70.8%                              | 31,400            | 256,255                     | 8.16   |
| St. George Plaza               | St. George, SC          | 3                        | 59,279                        | 62.0%                    | 62.0%                              | 36,768            | 273,786                     | 7.45   |
| St. Matthews                   | St. Matthews, SC        | 5                        | 29,015                        | 87.2%                    | 87.2%                              | 25,314            | 307,693                     | 12.16  |
| Sunshine Plaza                 | Lehigh Acres, FL        | 19                       | 111,189                       | 91.1%                    | 91.1%                              | 101,343           | 911,068                     | 8.99   |
| Surrey Plaza                   | Hawkinsville, GA        | 5                        | 42,680                        | 100.0%                   | 100.0%                             | 42,680            | 286,245                     | 6.71   |
| Tampa Festival                 | Tampa, FL               | 19                       | 137,987                       | 98.8%                    | 98.8%                              | 136,387           | 1,266,566                   | 9.29   |
| The Shoppes at Eagle<br>Harbor | Carrollton, VA          | 7                        | 23,303                        | 100.0%                   | 100.0%                             | 23,303            | 456,737                     | 19.60  |
| Tri-County Plaza               | Royston, GA             | 6                        | 67,577                        | 89.2%                    | 89.2%                              | 60,277            | 431,969                     | 7.17   |
| Tulls Creek (4)                | Moyock, NC              | _                        | _                             | -%                       | -%                                 | _                 | _                           | _  |
| Twin City Commons              | Batesburg-Leesville, SC | 5                        | 47,680                        | 100.0%                   | 100.0%                             | 47,680            | 454,315                     | 9.53   |
| Village of Martinsville        | Martinsville, VA        | 18                       | 297,950                       | 96.1%                    | 96.1%                              | 286,431           | 2,218,658                   | 7.75   |
| Walnut Hill Plaza              | Petersburg, VA          | 8                        | 87,239                        | 65.0%                    | 65.0%                              | 56,737            | 447,119                     | 7.88   |
| Waterway Plaza                 | Little River, SC        | 10                       | 49,750                        | 100.0%                   | 100.0%                             | 49,750            | 418,228                     | 8.41   |
| Westland Square                | West Columbia, SC       | 9                        | 62,735                        | 77.1%                    | 77.1%                              | 48,380            | 443,952                     | 9.18   |
| Winslow Plaza                  | Sicklerville, NJ        | 15                       | 40,695                        | 89.9%                    | 89.9%                              | 36,600            | 558,894                     | 15.27  |
| Total Portfolio                |                         | 699                      | 4,902,381                     | 92.8%                    | 91.9%                              | 4,506,959 \$      | 42,970,985                  | \$ 9.53  |

<sup>(1)</sup> Reflects leases executed through January 10, 2018 that commence subsequent to the end of the current period.

<sup>(2)</sup> Annualized based rent per occupied square foot, assumes base rent as of the end of the current reporting period, excludes the impact of tenant concessions and rent abatements

<sup>(3)</sup> We own the Amscot building, but we do not own the land underneath the buildings and instead lease the land pursuant to ground leases with parties that are affiliates of our former CEO, Jon Wheeler. As discussed in the financial statements, these ground leases require us to make annual rental payments and contain escalation clauses and renewal options.

<sup>(4)</sup> This information is not available because the property is undeveloped.

<sup>(5)</sup> This property is our corporate headquarters that we 100% occupy.

<sup>(6)</sup> This information is not available because the property is a redevelopment property.

# Top Ten Tenants by Annualized Base Rent as of December 31, 2017

Total Tenants: 699

| Tenants              | Annualized Base<br>Rent<br>(\$ in 000s) | % of Total<br>Annualized Base<br>Rent | Total Occupied<br>Square Feet | Percent Total<br>Leasable Square<br>Foot | Base Rent Per<br>Occupied Square<br>Foot |  |
|----------------------|---|---------------------------------------|-------------------------------|--|--|--|
| 1. BI-LO (1)         | \$ 4,829                                | 11.24%                                | 516,173                       | 10.53%                                   | \$ 9.36                                  |  |
| 2. Food Lion         | 2,691                                   | 6.26%                                 | 325,576                       | 6.64%                                    | 8.27                                     |  |
| 3. Kroger (2)        | 1,309                                   | 3.05%                                 | 186,064                       | 3.80%                                    | 7.04                                     |  |
| 4. Winn Dixie (1)    | 1,031                                   | 2.40%                                 | 133,575                       | 2.72%                                    | 7.72                                     |  |
| 5. Piggly Wiggly     | 978                                     | 2.28%                                 | 136,343                       | 2.78%                                    | 7.17                                     |  |
| 6. Hobby Lobby       | 675                                     | 1.57%                                 | 114,298                       | 2.33%                                    | 5.91                                     |  |
| 7. Harris Teeter (2) | 578                                     | 1.35%                                 | 39,946                        | 0.81%                                    | 14.47                                    |  |
| 8. Lowes Foods       | 571                                     | 1.33%                                 | 54,838                        | 1.12%                                    | 10.41                                    |  |
| 9. Family Dollar     | 548                                     | 1.28%                                 | 75,291                        | 1.54%                                    | 7.28                                     |  |
| 10. Goodwill         | 538                                     | 1.25%                                 | 71,620                        | 1.46%                                    | 7.51                                     |  |
|                      | \$ 13,748                               | 32.01%                                | 1,653,724                     | 33.73%                                   | \$ 8.31                                  |  |

<sup>(1)</sup> These tenants are both owned by Southeastern Grocers. (2) These tenants are both owned by The Kroger Company.

# Leasing Summary as of December 31, 2017

Total Leasable Area: 4,902,381 square

feet

Total Square Footage Occupied: 4,506,959 square

feet

Occupancy Rate: 91.9%

## **Lease Expiration Schedule**

| Lease Expiration Period | Number of<br>Expiring<br>Leases | Total Expiring<br>Occupied<br>Square<br>Footage | % of Total Expiring Occupied Square Footage | % of Total Occupied Square Footage Expiring | Expiring<br>Annualized<br>Base Rent (in<br>000s) | % of Total<br>Annualized<br>Base Rent | Expiring Base<br>Rent Per<br>Occupied<br>Square Foot |
|-------------------------|---------------------------------|---|---|---|--|---------------------------------------|--|
| Available               | _                               | 395,422   | 8.07%                                       |   | \$ _   | -%                                    | \$ —   |
| 2018                    | 115                             | 460,155   | 9.39%                                       | 10.21%                                      | 4,292  | 9.99%                                 | 9.33   |
| 2019                    | 140                             | 713,230   | 14.55%                                      | 15.83%                                      | 7,158  | 16.66%                                | 10.04  |
| 2020                    | 139                             | 887,603   | 18.11%                                      | 19.69%                                      | 8,044  | 18.72%                                | 9.06   |
| 2021                    | 89                              | 578,364   | 11.80%                                      | 12.83%                                      | 5,305  | 12.35%                                | 9.17   |
| 2022                    | 99                              | 429,834   | 8.77%                                       | 9.54%                                       | 4,786  | 11.14%                                | 11.13  |
| 2023                    | 37                              | 452,104   | 9.22%                                       | 10.03%                                      | 3,731  | 8.68%                                 | 8.25   |
| 2024                    | 19                              | 113,484   | 2.31%                                       | 2.52%                                       | 1,105  | 2.57%                                 | 9.74   |
| 2025                    | 18                              | 264,323   | 5.39%                                       | 5.86%                                       | 2,815  | 6.55%                                 | 10.65  |
| 2026                    | 20                              | 278,223   | 5.68%                                       | 6.17%                                       | 2,418  | 5.63%                                 | 8.69   |
| 2027 and thereafter     | 23                              | 329,639   | 6.71%                                       | 7.32%                                       | 3,317  | 7.71%                                 | 10.06  |
| Total                   | 699                             | 4,902,381                                       | 100.00%                                     | 100.00%                                     | 42,971   | 100.00%                               | \$ 9.53  |

# Leasing Summary as of December 31, 2017, (continued)

## Anchor Lease Expiration Schedule (1)

|   | No Option Option                   |   |   |                                       |  |                                    |   |   |                                       |  |
|---|------------------------------------|---|---|---------------------------------------|--|------------------------------------|---|---|---------------------------------------|--|
| Lease Expiration<br>Three and Twelve<br>Month Periods<br>Ending December<br>31, | Number<br>of<br>Expiring<br>Leases | Expiring<br>Occupied<br>Square<br>Footage | Expiring<br>Annualized<br>Based Rent (in<br>000s) | % of Total<br>Annualized<br>Base Rent | Expiring Base<br>Rent per<br>Square Foot | Number<br>of<br>Expiring<br>Leases | Expiring<br>Occupied<br>Square<br>Footage | Expiring<br>Annualized<br>Based Rent (in<br>000s) | % of Total<br>Annualized<br>Base Rent | Expiring Base<br>Rent per<br>Square Foot |
| Available   | _                                  | 20,976                                    | \$ -  | _                                     | \$ —                                     | _                                  | 24,050                                    | \$ -  | _                                     | \$ -                                     |
| 2018  | 2                                  | 80,478                                    | 574   | 41.09%                                | 7.13                                     | 4                                  | 122,499                                   | 991   | 5.28%                                 | 8.09                                     |
| 2019  | _                                  | _   | _   | -%                                    | _  | 9                                  | 364,544                                   | 2,700   | 14.40%                                | 7.41                                     |
| 2020  | 1                                  | 58,473                                    | 380   | 27.20%                                | 6.50                                     | 11                                 | 472,788                                   | 2,993   | 15.96%                                | 6.33                                     |
| 2021  | 2                                  | 43,427                                    | 88  | 6.30%                                 | 2.03                                     | 9                                  | 290,314                                   | 2,214   | 11.81%                                | 7.63                                     |
| 2022  | _                                  | _   | _   | -%                                    | _  | 4                                  | 148,663                                   | 1,277   | 6.81%                                 | 8.59                                     |
| 2023  | 2                                  | 42,061                                    | 355   | 25.41%                                | 8.44                                     | 11                                 | 340,096                                   | 2,460   | 13.12%                                | 7.23                                     |
| 2024  | _                                  | _   | _   | -%                                    | _  | 1                                  | 47,922                                    | 288   | 1.54%                                 | 6.01                                     |
| 2025  | _                                  | _   | _   | -%                                    | -  | 6                                  | 214,393                                   | 2,058   | 10.97%                                | 9.60                                     |
| 2026  | _                                  | _   | _   | -%                                    | _  | 6                                  | 221,755                                   | 1,591   | 8.48%                                 | 7.17                                     |
| 2027+   | _                                  | _   | _   | -%                                    | -  | 8                                  | 262,401                                   | 2,182   | 11.63%                                | 8.32                                     |
| Total   | 7                                  | 245,415                                   | \$ 1,397  | 100.00%                               | \$ 6.22                                  | 69                                 | 2,509,425                                 | \$ 18,754   | 100.00%                               | \$ 7.55                                  |

<sup>(1)</sup> Anchors defined as leases occupying 20,000 square feet or more.

## **Non-anchor Lease Expiration Schedule**

|   |                                    |   | No Option   |                                       | Option                                   |                                    |   |   |                                       |  |
|---|------------------------------------|---|---|---------------------------------------|--|------------------------------------|---|---|---------------------------------------|--|
| Lease Expiration<br>Three and Twelve<br>Month Periods<br>Ending December<br>31, | Number<br>of<br>Expiring<br>Leases | Expiring<br>Occupied<br>Square<br>Footage | Expiring<br>Annualized<br>Based Rent (in<br>000s) | % of Total<br>Annualized<br>Base Rent | Expiring Base<br>Rent per<br>Square Foot | Number<br>of<br>Expiring<br>Leases | Expiring<br>Occupied<br>Square<br>Footage | Expiring<br>Annualized<br>Based Rent (in<br>000s) | % of Total<br>Annualized<br>Base Rent | Expiring Base<br>Rent per<br>Square Foot |
| Available   | _                                  | 350,396                                   | \$ —  | -                                     | \$ -                                     | _                                  | -   | \$ -  | -                                     | \$ -                                     |
| 2018  | 79                                 | 160,708                                   | 1,730   | 17.53%                                | 10.76                                    | 30                                 | 96,470                                    | 997   | 7.70%                                 | 10.33                                    |
| 2019  | 74                                 | 147,101                                   | 1,994   | 20.20%                                | 13.56                                    | 57                                 | 201,585                                   | 2,464   | 19.03%                                | 12.22                                    |
| 2020  | 83                                 | 211,360                                   | 2,655   | 26.90%                                | 12.56                                    | 44                                 | 144,982                                   | 2,016   | 15.57%                                | 13.91                                    |
| 2021  | 41                                 | 117,516                                   | 1,434   | 14.53%                                | 12.20                                    | 37                                 | 127,107                                   | 1,569   | 12.12%                                | 12.34                                    |
| 2022  | 31                                 | 55,993                                    | 841   | 8.52%                                 | 15.02                                    | 64                                 | 225,178                                   | 2,668   | 20.60%                                | 11.85                                    |
| 2023  | 6                                  | 10,841                                    | 138   | 1.40%                                 | 12.73                                    | 18                                 | 59,106                                    | 778   | 6.01%                                 | 13.16                                    |
| 2024  | 11                                 | 25,763                                    | 354   | 3.59%                                 | 13.74                                    | 7                                  | 39,799                                    | 463   | 3.58%                                 | 11.63                                    |
| 2025  | 6                                  | 17,116                                    | 242   | 2.45%                                 | 14.14                                    | 6                                  | 32,814                                    | 515   | 3.98%                                 | 15.69                                    |
| 2026  | 7                                  | 20,085                                    | 355   | 3.60%                                 | 17.67                                    | 7                                  | 36,383                                    | 472   | 3.65 %                                | 12.97                                    |
| 2027+   | 2                                  | 5,540                                     | 128   | 1.28%                                 | 23.12                                    | 13                                 | 61,698                                    | 1,007   | 7.76%                                 | 16.32                                    |
| Total   | 340                                | 1,122,419                                 | \$ 9,871  | 100.00%                               | \$ 12.79                                 | 283                                | 1,025,122                                 | \$ 12,949   | 100.00%                               | \$ 12.63                                 |

# Leasing Summary as of December 31, 2017, (continued)

## **Leasing Renewals, New Leases and Expirations**

|  |    | Three Mo<br>Decer |              | Twelve M<br>Decer |              |
|--|----|-------------------|--------------|-------------------|--------------|
|  | -  | 2017              | 2016         | 2017              | 2016         |
| Renewals:  |    |                   |              |                   |              |
| Leases renewed with rate increase (sq feet)      |    | 60,668            | 85,135       | 296,005           | 181,850      |
| Leases renewed with rate decrease (sq feet)      |    | _                 | 1,200        | 53,669            | 1,200        |
| Leases renewed with no rate change (sq feet)     |    | 16,830            | 49,737       | 220,787           | 103,213      |
| Total leases renewed (sq feet)                   |    | 77,498            | 136,072      | 570,461           | 286,263      |
| Leases renewed with rate increase (count)        |    | 16                | 19           | 76                | 50           |
| Leases renewed with rate decrease (count)        |    | _                 | 1            | 6                 | 1            |
| Leases renewed with no rate change (count)       |    | 6                 | 8            | 30                | 18           |
| Total leases renewed (count)                     |    | 22                | 28           | 112               | 69           |
| Option exercised (count)                         |    | 16                | 11           | 60                | 26           |
| Weighted average on rate increases (per sq foot) | \$ | 0.52              | \$<br>0.61   | \$<br>0.75        | \$<br>0.81   |
| Weighted average on rate decreases (per sq foot) | \$ | _                 | \$<br>(0.25) | \$<br>(1.07)      | \$<br>(0.25) |
| Weighted average rate (per sq foot)              | \$ | 0.41              | \$<br>0.38   | \$<br>0.29        | \$<br>0.52   |
| Weighted average change over prior rates         |    | 2.99%             | 3.92%        | 3.10%             | 4.90%        |
| New Leases:                                      |    |                   |              |                   |              |
| New leases (sq feet)                             |    | 41,906            | 56,914       | 160,341           | 148,328      |
| New leases (count)                               |    | 11                | 9            | 55                | 47           |
| Weighted average rate (per sq foot)              | \$ | 8.89              | \$<br>8.53   | \$<br>11.87       | \$<br>12.00  |
| GLA Expiring during the next twelve months       |    | 9.39%             | 7.17%        | 9.39%             | 7.17%        |

## **Definitions**

Funds from Operations (FFO): an alternative measure of a REIT's operating performance, specifically as it relates to results of operations and liquidity. FFO is a measurement that is not in accordance with accounting principles generally accepted in the United States (GAAP). Wheeler computes FFO in accordance with standards established by the Board of Governors of NAREIT in its March 1995 White Paper (as amended in November 1999 and April 2002). As defined by NAREIT, FFO represents net income (computed in accordance with GAAP), excluding gains (or losses) from sales of property, plus real estate related depreciation and amortization (excluding amortization of loan origination costs) and after adjustments for unconsolidated partnerships and joint ventures.

Most industry analysts and equity REITs, including Wheeler, consider FFO to be an appropriate supplemental measure of operating performance because, by excluding gains or losses on dispositions and excluding depreciation, FFO is a helpful tool that can assist in the comparison of the operating performance of a company's real estate between periods, or as compared to different companies. Management uses FFO as a supplemental measure to conduct and evaluate the business because there are certain limitations associated with using GAAP net income alone as the primary measure of our operating performance. Historical cost accounting for real estate assets in accordance with GAAP implicitly assumes that the value of real estate assets diminishes predictably over time, while historically real estate values have risen or fallen with market conditions.

Adjusted FFO (AFFO):Management believes that the computation of FFO in accordance with NAREIT's definition includes certain items that are not indicative of the operating performance of the Company's real estate assets. These items include, but are not limited to, non-recurring expenses, legal settlements, acquisition costs and capital raise costs. Management uses AFFO, which is a non-GAAP financial measure, to exclude such items. Management believes that reporting AFFO in addition to FFO is a useful supplemental measure for the investment community to use when evaluating the operating performance of the Company on a comparative basis. The Company also presents Pro Forma AFFO which shows the impact of certain activities assuming they occurred at the beginning of the year.

Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA)another widely-recognized non-GAAP financial measure that the Company believes, when considered with financial statements prepared in accordance with GAAP, is useful to investors and lenders in understanding financial performance and providing a relevant basis for comparison among other companies, including REITs. While EBITDA should not be considered as a substitute for net income attributable to the Company's common shareholders, net operating income, cash flow from operating activities, or other income or cash flow data prepared in accordance with GAAP, the Company believes that EBITDA may provide additional information with respect to the Company's performance or ability to meet its future debt service requirements, capital expenditures and working capital requirements. The Company computes EBITDA by excluding interest expense, net loss attributable to noncontrolling interests, and depreciation and amortization, from income from continuing operations. The Company also presents Adjusted EBITDA which excludes affecting the comparability of the periods presented, including but not limited to, costs associated with acquisitions and capital related activities.

Net Operating Income (NOI): he Company believes that NOI is a useful measure of the Company's property operating performance. The Company defines NOI as property revenues (rental and other revenues) less property and related expenses (property operation and maintenance and real estate taxes). Because NOI excludes general and administrative expenses, depreciation and amortization, interest expense, interest income, provision for income taxes, gain or loss on sale or capital expenditures and leasing costs, it provides a performance measure, that when compared year over year, reflects the revenues and expenses directly associated with owning and operating commercial real estate properties and the impact to operations from trends in occupancy rates, rental rates and operating costs, providing perspective not immediately apparent from net income. The Company uses NOI to evaluate its operating performance since NOI allows the Company to evaluate the impact of factors, such as occupancy levels, lease structure, lease rates and tenant base, have on the Company's results, margins and returns. NOI should not be viewed as a measure of the Company's overall financial performance since it does not reflect general and administrative expenses, depreciation and amortization, involuntary conversion, interest expense, interest income, provision for income taxes, gain or loss on sale or disposition of assets, and the level of capital expenditures and leasing costs necessary to maintain the operating performance of the Company's properties. Other REITs may use different methodologies for calculating NOI, and accordingly, the Company's NOI may not be comparable to that of other REITs.

Wheeler Real Estate Investment Trust | Supplemental Operating and Financial Data

19