# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 8-K

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES AND EXCHANGE ACT OF 1934

Date of report (date of earliest event reported): March 17, 2017

# WHEELER REAL ESTATE INVESTMENT TRUST, INC.

(Exact name of registrant as specified in its charter)

Maryland (State or Other Jurisdiction of Incorporation) 001-35713 (Commission File Number) 45-2681082 (IRS Employer Identification No.)

2529 Virginia Beach Blvd., Suite 200 Virginia Beach, VA 23452

Registrant's telephone number, including area code: (757) 627-9088

ck the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligations of the registrant under of the following provisions:
Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### ITEM 7.01 REGULATION FD DISCLOSURE

Wheeler Real Estate Investment Trust, Inc. (the "Company") prepared an investor presentation (the "Investor Presentation") that the Company plans to host on its website beginning on March 17, 2017. In addition, the Company intends to use the Investor Presentation at various investor meetings beginning on April 6, 2017. The Investor Presentation is attached as Exhibit 99.1 to the Current Report on Form 8-K and is incorporated herein by reference.

On March 17, 2017 the Investor Presentation will be available through the investor relations page of the Company's website at <a href="http://ir.stockpr.com/whlr/overview">http://ir.stockpr.com/whlr/overview</a>.

The Company considers portions of this Current Report on Form 8-K to contain "forward-looking" statements as defined in the Private Securities Litigation Reform Act of 1995. When the Company uses words such as "may," "will," "intend," "should," "believe," "expect," "anticipate," "project," "estimate" or similar expressions that do not relate solely to historical matters, it is making forwardlooking statements. Forward-looking statements are not guarantees of future performance and involve risks and uncertainties that may cause the actual results to differ materially from the Company's expectations discussed in the forward-looking statements. Although the Company believes that the expectations reflected in such forward-looking statements are based upon reasonable assumptions it can give no assurance that expected results will be achieved, and actual results may differ materially from expectations. Specifically, the Company's statements regarding: (i) the anticipated implementation of the Company's growth, acquisition, leasing and disposition strategy; (ii) the future generation of value to the Company from the acquisition of service orientated retail properties in secondary and tertiary markets, and the ability of the Company to acquire service oriented retail properties, including the current pipeline of assets; (iii) the development and return on undeveloped properties; (iv) the ability to effectuate the reverse stock split; (v) the expected revenue from the Sea Turtle Marketplace re-development; and (vi) 2017 AFFO guidance anticipated dividend coverage are forward-looking statements. These statements are not guarantees of future performance and are subject to risks, uncertainties and other factors, some of which are beyond our control, are difficult to predict and could cause actual results to differ materially from those expressed or forecasted in the forward-looking statements. For these reasons, among others, investors are cautioned not to place undue reliance upon any forward-looking statements in this press release. For additional factors that could cause the operations of the Company to differ materially from those indicated in the forward-looking statements are discussed in the Company's filings with the U.S. Securities and Exchange Commission, which are available for review at www.sec.gov. The Company undertakes no obligation to publicly revise these forward-looking statements to reflect events or circumstances that arise after the date hereof.

#### ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS.

(a) Financial statement of businesses acquired.

Not Applicable.

(b) Pro forma financial information.

Not applicable.

(c) Shell company transactions.

Not Applicable.

(d) Exhibits.

99.1 The Company's Investor Presentation.

Pursuant to the requirements of the Securities and Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

WHEELER REAL ESTATE INVESTMENT TRUST, INC

By: /s/ Jon S. Wheeler

Jon S. Wheeler Chairman and Chief Executive Officer

Dated: March 17, 2017

#### EXHIBIT INDEX

#### Number Description of Exhibit

99.1 The Company's Investor Presentation.





NASDAQ:WHLR March 2017



This presentation may contain "forward-looking" statements as defined in the Private Securities Litigation Reform Act of 1995. When the Company uses words such as "may," "will," "intend," "should," "believe," "expect," "anticipate," "project," "estimate" or similar expressions that do not relate solely to historical matters, it is making forward-looking statements. Forward-looking statements are not guarantees of future performance and involve risks and uncertainties that may cause the actual results to differ materially from the Company's expectations discussed in the forward-looking statements. Although the Company believes that the expectations reflected in such forwardlooking statements are based upon reasonable assumptions it can give no assurance that expected results will be achieved, and actual results may differ materially from expectations. Specifically, the Company's statements regarding: (i) the anticipated implementation of the Company's growth, acquisition, leasing and disposition strategy; (ii) the future generation of value to the Company from the acquisition of service orientated retail properties in secondary and tertiary markets, and the ability of the Company to acquire service oriented retail properties, including the current pipeline of assets; (iii) the development and return on undeveloped properties; (iv) the ability to effectuate the reverse stock split; (v) the expected revenue from the Sea Turtle Marketplace re-development; and (vi) 2017 AFFO guidance anticipated dividend coverage are forward-looking statements. These statements are not guarantees of future performance and are subject to risks, uncertainties and other factors, some of which are beyond our control, are difficult to predict and could cause actual results to differ materially from those expressed or forecasted in the forward-looking statements. For these reasons, among others, investors are cautioned not to place undue reliance upon any forward-looking statements in this press release. For additional factors that could cause the operations of the Company to differ materially from those listed in the forward-looking statements are discussed in the Company's filings with the U.S. Securities and Exchange Commission, which are available for review at www.sec.gov. The Company undertakes no obligation to publicly revise these forward-looking statements to reflect events or circumstances that arise after the date hereof.

#### COMPANY OVERVIEW



- Wheeler is an internally-managed REIT focused on acquiring well-located, necessity-based retail properties
  - In November 2012, the Company listed on the NASDAQ exchange with eight assets and a market cap of \$15.8 million
  - Targets grocery-anchored shopping centers in secondary and tertiary markets with strong demographics and low competition
  - Acquires properties at attractive yields and significant discount to replacement cost
- Current portfolio of 74 properties with approximately 4.9 million square feet of Gross Leasable Area
  - 64 shopping center/retail properties, 8 undeveloped land parcels, one redevelopment property and one self-occupied office building
  - Approximately 90% of centers are anchored or shadow-anchored by a grocery store
- Dedicated management team with strong track record of acquiring and selling retail properties through multiple phases of the investment cycle
  - Predecessor firm achieved an average IRR of approximately 28% on 11 dispositions

#### Wheeler Real Estate Investment Trust

Exchange: NASDAQ

Ticker: WHLR

Market Cap<sup>(1)</sup>: \$127.1 million

Stock Price<sup>(1)</sup>: \$1.70

Common Shares and Operating partnership Units Outstanding: 74.78 million

Annualized Dividend: \$0.21



I) As of 03/14/2017

#### KEY INVESTMENT HIGHLIGHTS



#### **Necessity-Based** Retail

- Wheeler properties serve the essential day-to-day shopping needs of the surrounding communities
- Majority of tenants provide non-cyclical consumer goods and services that are less impacted by fluctuations in the economy and E-commerce

#### High Quality Existing Portfolio

- National and Regional merchants represent majority of Wheeler's tenants
- Predominately grocery-anchored portfolio with diverse tenant base
- 74 properties across 12 states in the Mid-Atlantic, Northeast, Southeast and Southwest

#### Operational Excellence

- Industry leading occupancy rate of approximately 94% for WHLR properties versus the shopping center industry average of 93.17%, as of December 31, 2016
- Rent spread of 4.9% on 286,000 square feet of renewals for the year ended 2016
- Active portfolio management with leasing services, property and asset management disciplines in-house
- Experienced management team with over 150 years of real estate experience

#### Transformational Journey Complete

- Full-year guidance for 2017 AFFO<sup>2</sup> & Core FFO<sup>2</sup> demonstrate full coverage of annualized \$0.21 common dividend
- General and Administrative expense reduction from approximately \$7 million in 2015 to \$4.8 million per 2017 guidance
- Reverse stock split at a one-for-eight ratio, effective March 31, 2017
- Quarterly dividend payments in lieu of monthly dividend payments align WHLR with peers

#### **Board of Directors**

- Nine Directors 7 Independent Directors and 2 Non-Independent Directors
- Representation from Westport Capital Partners as well as former, highly regarded REIT executives

#### Strong Balance Sheet & Cash Flow

- Predominantly fixed rate, long-term debt
- Well laddered debt maturity schedule
- Increased Key Bank line of credit to \$75 million at a rate of 30-day LIBOR + 250

Source: ICSC http://quickstats.icsc.org/ViewSeries.aspx?id=12738
For a definition of AFFO and Core FFO, please see the Appendix



### WHLR's executive officers, together with the management teams of its service companies, have an aggregate of over 150 years of experience in the real estate industry.

#### Jon S. Wheeler

Chairman and CEO

- Over 35 years of experience in the real estate industry focused solely on retail
- In 1999, founded Wheeler Interests, LLC ("Wheeler Interests"), a company which we consider our predecessor firm, and oversaw the acquisition and development of 60 shopping centers totaling 4 million square feet
- Has overseen the acquisition of over 70 properties in 12 states since going public in 2012

#### Wilkes Graham

Chief Financial Officer

- Over 17 years experience in the real estate and financial services industries
- Previously served as Director of Research and as a Senior Sell-Side Equity Research Analyst at Compass Point Research & Trading, LLC
- As a Real Estate Analyst, he forecasted earnings and predicted the stock performance for over 30 publicly traded REITs, real estate operating companies and homebuilders and conducted due diligence on over 35 capital market transactions
- MBA, Kenan Flagler Business School, UNC (2012)

#### **Dave Kelly**

Chief Investment Officer

- Over 25 years of experience in the real estate industry
- Previously served 13 years as Director of Real Estate for Supervalu, Inc., a Fortune 100 supermarket retailer
- Focused on site selection and acquisition for Supervalu from New England to the Carolinas completing transactions totaling over \$500 million

#### **Andy Franklin**

SVP, Operations

- > 18 years of experience in the commercial real estate industry
- > Previously served as Acquisitions Officer for Phillips Edison & Company, specializing in asset and property management
- > 2018 MBA Candidate, Fox School of Business, Temple University

#### INTEGRATED PLATFORM, PROVEN SUCCESS

- Wheeler has acquisition, leasing, property management, development and re-development services all in-house and maintains a scalable, manageable platform
  - Over 50 associates between the Company's headquarters in Virginia Beach and Charleston regional office
  - Ability to scale platform as the Company grows results in improved profitability
  - Create value through intensive leasing and property expense management
  - Deep retailer relationships provide unique market knowledge
- Third-party property management and development fees create additional revenue stream



- Sea Turtle Marketplace Development expected to generate significant fee and interest income
  - 146,842 square foot shopping center with prime location in Hilton Head, SC
  - 81% pre-leased to national tenants including Stein Mart, Starbucks, and PetSmart
  - Full-service grocery store will occupy 36,000 square feet and purchase just over two acres of land
  - In September 2016, Wheeler contributed land and loaned \$11 million to the development in return for a \$12 million note that earns 12% interest



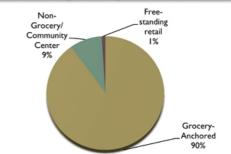
Sea Turtle Marketplace, Hilton Head Island, SC 6

#### STABLE PORTFOLIO FOCUSED ON NECESSITY-BASED SHOPPING



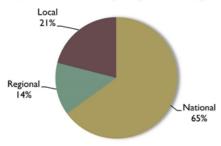
- > Company believes necessity-based shopping centers are resistant to economic downturns. In our view, Necessity = Stability
- > The average consumer in the US makes a trip to a grocery store 1.6 times per week
- From 2010-2015, US grocer sales increased 17.6%, demonstrating strength of the traditional grocery store<sup>2</sup>

### Predominantly Grocery-Anchored Portfolio<sup>3</sup>



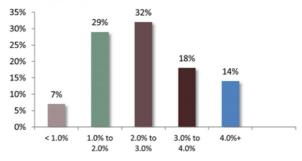
#### Strong National and Regional Tenants

79% of Wheeler's GLA is occupied by national & regional tenants



#### Strong Grocer Rent to Sales<sup>4</sup>

68% of grocery store GLA with a rent/sales ratio below 3%

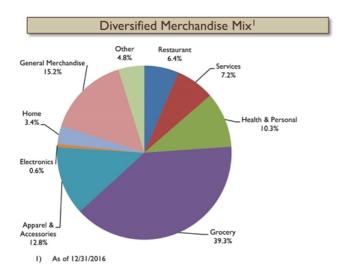


- Source: (http://www.fmi.org/research-resources/supermarket-facts)
  Source: (http://www.statista.com/statistics/197626/annual-supermarket-and-other-grocery-store-sales-in-the-us-since-1992/)
- Based on percentage of gross leasable area with a grocery store included in the shopping center or as a shadow-anchor as of December 31, 2016. For the year 2015 based on from 28 grocers who report sales to us in our current portfolio.

#### TENANT OVERVIEW

WHEELER
REAL ESTATE INVESTMENT TRUST

- Top 10 tenants represent approximately 33% of the portfolio's annualized base rent and 35% of total gross leasable area.
- Focus on tenants that create consistent consumer demand, offering items such as food, postal, dry-cleaning, health services and discount merchandise.
- Minimal exposure to E-Commerce industry.
- > Addition of new grocers lowers exposure to any one tenant.

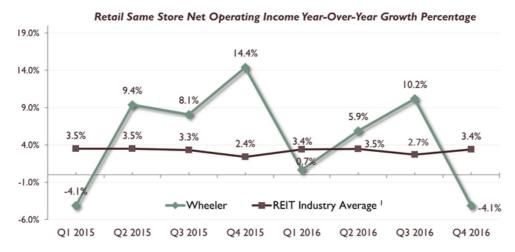


Top 10 Tenants <sup>1</sup>											
	Туре	GLA	% of GLA	% of Annualized Base Rent							
BI-LO	Grocery	554,073	11.29	12.11							
FOOD LION	Grocery	325,576	6.64	6.04							
Pissty wissty	Grocery	136,343	2.78	3.04							
Kroger	Grocery	186,064	3.79	2.90							
Winn Dixie	Grocery	Grocery 179,175  Retail 114,298		2.77							
Hossy Lossy	Retail			1.51							
Harris Teeter	Grocery	39,946	0.81	1.30							
fowes 1883	Grocery	54,838	1.12	1.28							
FAMILY DOLLAR	Retail	75,291	1.53	1.23							
DOLLAR TREE	Retail	59,533	1.21	1.05							
Total		1,725,137	35.15%	33.23%							

#### PROVEN OPERATING RESULTS



- Majority of Wheeler's anchor and junior anchor tenants focus on 'necessity-based' products or services that are less likely to be impacted by E-commerce business and fluctuations in the economy
- ➤ Reimbursements resulted in volatility in quarterly results, but average year-over-year Same Store NOI for the past two years is 5.1% for WHLR properties compared to an industry average of 3.5%
- From 2012-2013, Wheeler's anchor and junior anchor tenants reported a 2.3% increase in sales per square foot
- > In 2014, Wheeler's anchor and junior anchor tenants reported a 4.1% increase in sales per square foot
- > In 2015, Wheeler's anchor and junior anchor tenants reported a 0.3% increase in sales per square foot

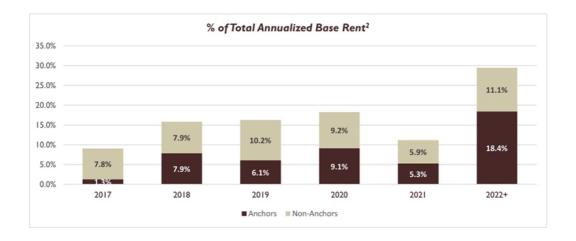


I. Source: Bloomberg

#### LEASE EXPIRATION SCHEDULE



- > Approximately 76% of total leased square footage extends beyond two years
- Weighted average remaining lease term of 4.6 years
- ➤ Weighted average remaining lease term for anchor tenants is 5.31 years
- > Annualized Base Rent increase of 4.89% per square foot year-over-year in 2016



- Anchors defined here as leases comprising 20,000 square feet or more As of December 31, 2016

#### STRONG LEASING TRENDS



- Wheeler has maintained stable occupancy rates average of 94.6% since the Company's IPO
- For the three months ended December 31, 2016, approximately 137,572 square feet was renewed at an average weighted increase of 3.9% over prior rates
- > As of December 31, 2016, average occupancy rate of a U.S. shopping center was measured at 93.17%1
- Company believes there is upside potential in occupancy rates for the assets acquired since June 30, 2015\*

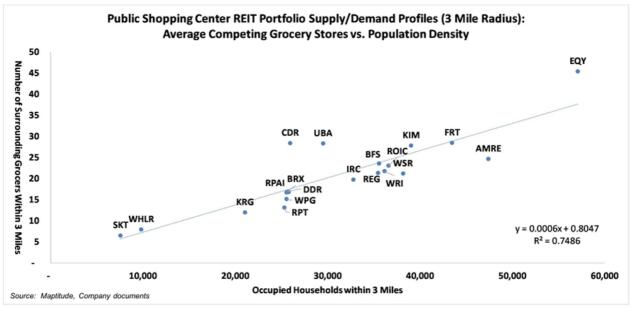


Source: ICSC http://quickstats.icsc.org/ViewSeries.aspx?id=12738
 \* Average occupancy of assets acquired since June 30, 2015 was 92.3% which resulted in a decrease in occupancy rates as compared to the sequential quarter and as compared to the prior year.

### WHLR PORTFOLIO SUPPLY/DEMAND PROFILE IN LINE WITH INDUSTRY



- > WLHR's assets are located in lower population-density markets and have the 2<sup>nd</sup> lowest number of competing grocers within a 3-mile radius among all publicly traded shopping center REITs
- > Lower density markets insulates our assets from e-commerce, and the lack of competing grocers supports WHLR's strategy of bringing institutional capital to secondary and tertiary markets

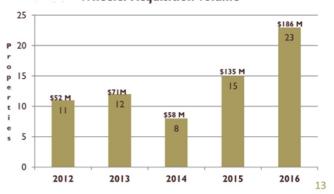




- Well located properties in secondary and tertiary markets
  - High unlevered returns (expected cap rates of ~9%)
- Focus on dominant multi-tenant grocery-anchored centers with necessity-based inline tenants
  - National & regional tenants
  - High traffic count and ease of access
- Sale of non-core assets
- Ancillary & Specialty Income
  - Opportunity to improve revenue through active lease and expense management
  - Utilizing exterior parking for build-to-suit outparcels or pad sales
  - Maximizing Common Area Maintenance ("CAM") reimbursement income available from existing leases
- Company utilizes strict underwriting guidelines and unique due diligence processes to identify key issues and uncover hidden opportunities with large potential upside



#### Wheeler Acquisition Volume



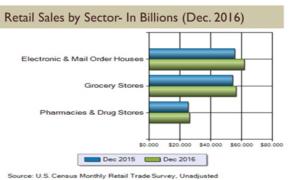
#### STABILITY IN RETAIL AND GROCERY SECTORS











- Source: (http://quickstats.icsc.org/ViewSeries.aspx?id=6888) South Region includes: AL, AR,DE,DC,FL,GA, KY,LAMD,MS,NC,OK,SC,TN,TX,VA,WV Source: (http://quickstats.icsc.org/ViewSeries.aspx?id=6886) Northeast Region includes: CT,ME,MA,NH,NJ,NY,PA,RI Source: (http://quickstats.icsc.org/ViewSeries.aspx?id=6883)

#### **ACQUISITION HIGHLIGHTS**





Village of Martinsville							
Location	Martinsville,VA						
Square Feet	297,950						
Purchase Price	\$23.53 million						
Anchor	Kroger						
ROE	15.7%						



New Market Crossing							
Location	Mt. Airy, NC						
Square Feet	116,976						
Purchase Price	\$9.0 million						
Anchor	Lowes Foods						
ROE	16.7%						

#### **ACQUISITION HIGHLIGHTS**





Rivergate Shopping Center							
Location	Macon, GA						
Square Feet	205,810						
Purchase Price	\$37.25 million						
Anchor	Publix						
ROE	12.68%						



Riverbridge						
Location	Carrollton, GA					
Square Feet	91,188					
Purchase Price	\$7.0 million					
Anchor	Ingles					
ROE	11.13%					

#### **DISPOSITIONS SCHEDULE**

- In 3Q15, Wheeler listed 8 free-standing assets for sale as part of its capital recycling program
- Since then, 6 assets have sold demonstrating cap rate compression in the secondary and tertiary markets while 2 were de-listed due to loan maturities
- > A seventh property is now under contract expected to close in IQ17
- Wheeler will continue to evaluate its portfolio for specialty and ancillary income opportunities and the sale of non-core assets



Conyers Crossing, Conyers, GA

Status	Property Name	Location	Square Footage	Purc	chase Price		Purchase NOI	Purchase Cap	P	urchase Sale		Sale NOI	Sale Cap
	Reasors - Jenks	Jenks, OK	81,000	\$	11,400,000	\$	912,000	8.00%	\$	12,160,000	\$	912,000	7.509
	Reasors - Bixby	Bixby, OK	74,889	\$	10,600,000	\$	768,500	7.25%	\$	10,978,571	\$	768,500	7.009
Close	Harps	Grove, OK	31,500	\$	4,555,400	\$	364,432	8.00%	\$	5,206,171	\$	364,432	7.009
	Starbucks/Verizon	Virginia Beach, VA	5,600	\$	1,394,400	\$	101,094	7.25%	\$	2,127,500	\$	129,778	6.10%
	Ruby Tuesday/Outback Steakhouse	Morgantown, WV	11,097	\$	1,265,058	\$	108,921	8.61%	\$	2,285,000	\$	132,987	5.829
Total Closed			204,086	s	29,214,858	\$	2,254,947	7.72%	5	32,757,242	s	2,307,696	7.04%
Under Contract	*Chipotle	Conyers, GA	2,500	s	1,000,000	5	75,000	7.50%	s	1,577,000	\$	75,000	4.76%
Total Closed & Under Contract 206,586 \$						5	2,329,947	7.71%	\$	34,334,242	\$	2,382,696	6.94%

\*Chipotle is a ground lease of 0.5020 acres.



- Following its \$93 Million "re-IPO" in March 2015, Wheeler has made great strides in its two year journey towards covering its \$0.21 annual dividend with Adjusted Funds From Operations, or AFFO
- Through strategic cost-containment initiatives that included reducing thirdparty services, creating efficiencies internally and the adherence to both, general and administrative overhead has been significantly reduced
- Following the internalization of its management structure in October 2014, which brought all general & administrative ("G&A") overhead expense in-house, WHLR lost \$0.33/share on an annualized basis in IQ15
- Reported pro forma 4Q16 results of \$0.21 annualized, a 98% increase from 4Q15



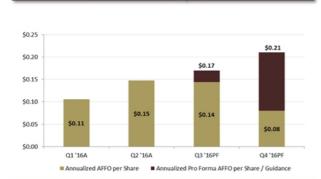
Annualized AFFO/Share: 1Q15A - 4Q16A

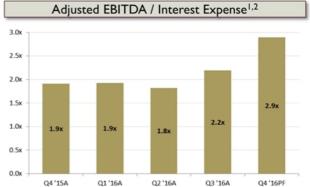


#### STRENGTH IN INCOME METRICS

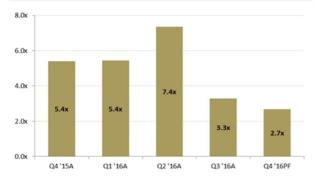


#### Annualized AFFO per Share<sup>1</sup>



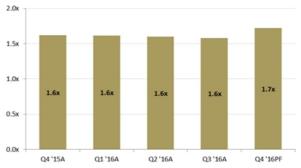


#### AFFO before Pref. Dividends / Pref. Dividends 1,2





Adjusted EBITDA / Fixed Charges 1,2



- For a definition of AFFO, Adjusted EBITDA and other Non-GAAP measures and a reconciliation to GAAP measures, please see the Appendix For a detailed calculation of the ratios shown above, please see the Appendix



	2017	Detail
NOI – Existing Portfolio	\$41.4 - \$42.0M	92-93% NOI margin on \$44M of in-place rents
Third Party Fees, Net	\$2.IM	Property management fees, leasing commissions, and development fees, net of taxes
Interest Income	\$1.0M	Cash interest income from loan to Sea Turtle Marketplace redevelopment
Global General & Administrative Expenses	\$4.8M	Includes G&A for both REIT owned and Non-REIT owned businesses
Interest Expense	\$13.8M	Approximately 4.3-4.4% weighted average interest rate on \$315M total debt
Preferred Dividend Payments	\$9.2M	562 Series A shares, \$1,000 par @ 9%; 1,871,244 Series B shares, \$25 par @ 9%; 2,237,000 Series D Shares, \$25 par @ 8.75%
Capex & TI Reserve	\$IM	\$0.20/sf CapEx Reserve across 4.9M sq. feet, TI funded with cash
Adjusted Funds From Operations (AFFO) <sup>1</sup>	\$15.7 - \$16.2M	
Total Shares & OP Units	9.3M	Adjusted to reflect split-adjusted totals
AFFO/Share	\$1.68 - \$1.73	Represents AFFO guidance for the year 2017 and uses split-adjusted shares for calculation

 <sup>2017</sup> guidance does not assume any material changes in interest rates or any additional acquisitions or capital raises. Guidance is based on current plans and assumptions and subject to risks and uncertainties more fully described in the Company's reports filed with the Securities and Exchange Commission. The Company cannot assure you that these results will be achieved.





#### PROPERTY OVERVIEW (as of 12/31/2016)



		Number of	<b>Gross Leasable</b>		Percentage	Annualized	Annualized Base Rent
Property	Location	Tenants	<b>Square Feet</b>	Total SF Leased	Leased	Base Rent (1)	per Leased Sq. Foot
Alex City Marketplace	Alexander City, AL	18	147,791	146,591	99.2 %	\$1,081,763	\$7.38
Amscot Building (2)	Tampa, FL	1	2,500	2,500	100.0 %	115,849	46.34
Beaver Ruin Village	Lilburn, GA	27	74,048	63,214	85.4 %	1,046,318	16.55
Beaver Ruin Village II	Lilburn, GA	4	34,925	34,925	100.0 %	407,976	11.75
Berkley (3)	Norfolk, VA	_	_	_	- %	_	_
Brook Run Properties (3)	Richmond, VA				%		
Brook Run Shopping Center	Richmond, VA	18	147,738	133,927	90.7 %	1,496,685	11.18
Berkley Shopping Center	Norfolk, VA	11	47945	45,140	94.2 %	358,414	7.94
Bryan Station	Lexington, KY	8	54,397	50,397	92.7 %	507,008	10.06
Butler Square	Mauldin, SC	16	82,400	82,400	100.0 %	789,180	9.50
Cardinal Plaza	Henderson, NC	6	50,000	455000	91.0 %	430,250	9.46
Carolina Place (3)	Onley, VA	_	_	_	- %	_	_
Chesapeake Square	Onley, VA	12	99,848	81,614	81.7 %	688,193	8.43
Clover Plaza	Clover, SC	9	45,575	45,575	100.0 %	348,512	7.65
Courtland Commons (3)	Courtland, VA	_	_	_	- %	_	_
Columbia Fire Station (5)	Columbia, SC	_	_	_	- %	_	_
Conyers Crossing	Conyers, GA	14	170,475	169,425	99.4 %	966,678	5.71
Crockett Square	Morristown, TN	3	107,122	99,122	92.5 %	812,322	8.20
Cypress Shopping Center	Boiling Springs, SC	17	80,435	79,035	98.3 %	844,116	10.68
Darien Shopping Center	Darien, GA	1	26,001	26,001	100.0 %	208,008	8.00
Devine Street	Columbia, SC	2`	38,464	38,464	100.0 %	549,668	14.29
Edenton Commons (3)	Edenton, NC	_	_	_	- %	_	_
Folly Road	Charleston, SC	5	47,794	47,794	100.0 %	720,863	15.08
Forrest Gallery	Tullahoma, TN	27	214,450	178,436	83.2 %	1,138,754	6.38
Fort Howard Shopping Center	Rincon, GA	17	113,652	109,152	96.0 %	971,889	8.90
Freeway Junction	Stockbridge, GA	15	156,834	150,874	96.2 %	1,096,623	7.27
Franklinton Square	Franklinton, NC	13	65,366	59,300	90.7 %	537,182	9.06
Georgetown	Georgetown, SC	2	29,572	29,572	100.0 %	267,215	9.07
Graystone Crossing	Tega Cay, SC	11	21,997	21,997	100.0 %	524,558	23.85
Grove Park	Grove, OK	15	106,557	93,579	87.8 %	669,417	7.07
Harbor Point (3)	Grove, OK	_	_	_	- %	_	_
Harrodsburg Marketplace	Harrodsburg, KY	9	60,048	60,048	100.0 %	441,940	7.36
Hilton Head (2)	Hilton Head, SC	_	_	_	- %	_	_
Jenks Plaza	Jenks, OK	5	7,800	7,800	100.0 %	151,779	19.46
Ladson Crossing	Ladson, SC	14	52,607	50,207	95.4 %	731,085	14.56
LaGrange Marketplace	LaGrange, GA	13	76,594	73,594	96.1 %	411,085	5.59
Lake Greenwood Crossing	Greenwood, SC	6	47,546	41,546	87.4 %	408,841	9.84
Lake Murray	Lexington, SC	5	39,218	39,218	100.0 %	349,510	8.91
Laskin Road (3)	Virginia Beach, VA	_	_	_	- %	_	_
Litchfield Market Village	Pawleys Island, SC	18	86,740	72,763	83.9 %	1,063,340	14.61
Lumber River Village	Lumberton, NC	11	66,781	66,781	100.0 %	511,006	7.65
			00,702	00,,00	2001011	322,000	7.00

#### PROPERTY OVERVIEW CONTINUED (as of 12/31/2016)



Property	Location	Number of tenants	Gross Leasable Square Feet	Total SF Leased	Percentage Leased	Annualized Base Rent (1)	Annualized Base Rent per Leased SF
Litchfield Market Village	Pawleys Island, SC	18	86,740	72,763		\$ 1,063,340	\$ 14.61
Lumber River Village	Lumberton, NC	11	66,781	66,781	100.0 %	511,006	7.65
Monarch Bank	Virginia Beach, VA	1	3,620	3,620	100.0 %	265,796	73.42
Moncks Corner	Moncks Corner, SC	1	26,800	26,800	100.0 %	324,390	12.10
Nashville Commons	Nashville, NC	12	56,100	56,050	99.9 %	575,977	10.28
New Market Crossing	Mt. Airy, NC	11	116,976	104,468	89.3 %	931,517	8.92
Parkway Plaza	Brunswick, GA	5	52,365	50,765	96.9 %	536,069	10.56
Perimeter Square	Tulsa, OK	7	58,277	55,440	95.1 %	733,601	13.23
Pierpont Centre	Morgantown, WV	20	122,259	122,259	100.0 %	1,450,993	11.87
Port Crossing	Harrisonburg, VA	9	65,365	64,000	97.9 %	799,589	12.49
Ridgeland	Ridgeland, SC	1	20,029	20,029	100.0 %	140,203	7.00
Riverbridge Shopping Center	Carrollton, GA	11	91,188	89,788	98.5 %	660,038	7.35
Riversedge North (4)	Virginia Beach, VA	_	_	_	- %	_	_
Rivergate Shopping Center	Macon, GA	32	205,810	200,177	97.3 %	2,936,715	14.67
Sangaree Plaza	Summerville, SC	9	66,948	66,948	100.0 %	577,360	8.62
Shoppes at Myrtle Park	Bluffton, SC	11	56,380	55,376	98.2 %	913,674	16.50
Shoppes at TJ Maxx	Richmond, VA	18	93,624	93,624	100.0 %	1,128,459	12.05
South Lake	Lexington, SC	10	44,318	44,318	100.0 %	419,349	9.46
South Park	Mullins, SC	2	60,734	43,218	71.2 %	491,245	11.37
South Square	Lancaster, SC	5	44,350	39,850	89.9 %	321,742	8.07
St. George Plaza	St. George, SC	4	59,279	41,328	69.7 %	273,186	6.61
St. Matthews	St. Matthews, SC	5	29,015	25,314	87.2 %	307,382	12.14
Sunshine Plaza	Lehigh Acres, FL	22	111,189	109,186	98.2 %	999,936	9.16
Surrey Plaza	Hawkinsville, GA	5	42,680	42,680	100.0 %	292,995	6.86
Tampa Festival	Tampa, FL	20	137,987	135,387	98.1 %	1,224,605	9.05
The Shoppes at Eagle Harbor	Carrollton, VA	7	23,303	23,303	100.0 %	456,539	19.59
Tri-County Plaza	Royston, GA	7	67,577	61,177	90.5 %	445,450	7.28
Tulls Creek (3)	Moyock, NC	_	_	_	- %	_	-
Twin City Commons	Batesburg-Leesville, SC	5	47,680	47,680	100.0 %	453,763	9.52
Village of Martinsville	Martinsville, VA	18	297,950	286,431	96.1 %	2,230,040	7.79
Walnut Hill Plaza	Petersburg, VA	10	87,239	61,417	70.4 %	501,891	8.17
Waterway Plaza	Little River, SC	10	49,750	49,750	100.0 %	477,718	9.60
Westland Square	West Columbia, SC	9	62,735	48,290	77.0 %	443,336	9.18
Winslow Plaza	Sicklerville, NJ	14	40,695	35,400	87.0 %	523,908	14.80
Total Portfolio		705	4,906,511	4,611,642	94.0 %	\$ 44,568,047	\$ 9.66

<sup>(1)</sup> Annualized base rent per leased square foot excludes the impact of tenant concessions.

(2) We own the Amscot Building, but we do not own the land underneath the buildings and instead lease the land pursuant to ground leases with parties that are affiliates of Jon Wheeler. These ground leases require us to make annual rental payments and contain escalation and renewal options.

(3) This information is not available because the property is undeveloped.

(4) This property is our corporate headquarters that we 100% occupy.

(5) This information is not available because the property is a redevelopment property

#### **NON-GAAP MEASURES**



Funds from Operations (FFO): an alternative measure of a REIT's operating performance, specifically as it relates to results of operations and liquidity. FFO is a measurement that is not in accordance with accounting principles generally accepted in the United States (GAAP). Wheeler computes FFO in accordance with standards established by the Board of Governors of NAREIT in its March 1995 White Paper (as amended in November 1999 and April 2002). As defined by NAREIT, FFO represents net income (computed in accordance with GAAP), excluding gains (or losses) from sales of property, plus real estate related depreciation and amortization (excluding amortization of loan origination costs) and after adjustments for unconsolidated partnerships and joint ventures.

Most industry analysts and equity REITs, including Wheeler, consider FFO to be an appropriate supplemental measure of operating performance because, by excluding gains or losses on dispositions and excluding depreciation, FFO is a helpful tool that can assist in the comparison of the operating performance of a company's real estate between periods, or as compared to different companies. Management uses FFO as a supplemental measure to conduct and evaluate the business because there are certain limitations associated with using GAAP net income alone as the primary measure of our operating performance. Historical cost accounting for real estate assets in accordance with GAAP implicitly assumes that the value of real estate assets diminishes predictably over time, while, historically, real estate values have risen or fallen with market conditions.

Core FFO: Management defines Core FFO as FFO adjusted for acquisition costs, capital-related costs, stock based-compensation, loan cost amortization, and one time-charges.

Adjusted FFO (AFFO): Management defines AFFO as Core FFO adjusted for straight-line rental income, above/below market lease income, accrued (non-cash) interest income, and a \$0.20/sf reserve for capital expenditures and tenant improvements.

Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA): another widely-recognized non-GAAP financial measure that the Company believes, when considered with financial statements prepared in accordance with GAAP, is useful to investors and lenders in understanding financial performance and providing a relevant basis for comparison among other companies, including REITS. While EBITDA should not be considered as a substitute for net income attributable to the Company's common shareholders, net operating income, cash flow from operating activities, or other income or cash flow data prepared in accordance with GAAP, the Company believes that EBITDA may provide additional information with respect to the Company's performance or ability to meet its future debt service requirements, capital expenditures and working capital requirements. The Company computes EBITDA by excluding interest expense, net loss attributable to non-controlling interests, and depreciation and amortization, from income from continuing operations. The Company also presents Adjusted EBITDA which excludes items affecting the comparability of the periods presented, including, but not limited to, costs associated with acquisitions and capital-related activities.

Net Operating Income (NOI): The Company believes that NOI is a useful measure of the Company's property operating performance. The Company defines NOI as property revenues (rental and other revenues) less property and related expenses (property operation and maintenance and real estate taxes). Because NOI excludes general and administrative expenses, depreciation and amortization, interest expense, interest income, provision for income taxes, gain or loss on sale or capital expenditures and leasing costs, it provides a performance measure, that when compared year over year, reflects the revenues and expenses directly associated with owning and operating commercial real estate properties and the impact to operations from trends in occupancy rates, rental rates and operating costs, providing perspective not immediately apparent from net income. The Company uses NOI to evaluate its operating performance since NOI allows the Company to evaluate the impact that certain factors, such as occupancy levels, lease structure, lease rates and tenant base, have on the Company's results, margins and returns. NOI should not be viewed as a measure of the Company's overall financial performance since it does not reflect general and administrative expenses, depreciation and amortization, involuntary conversion, interest expense, interest income, provision for income taxes, gain or loss on sale or disposition of assets, and the level of capital expenditures and leasing costs necessary to maintain the operating performance of the Company's properties. Other REITs may use different methodologies for calculating NOI, and, accordingly, the Company's NOI may not be comparable to that of other REITs.

#### **DEBT / MATURITY PROFILE FROM CONTINUING OPERATIONS**



- Strong lending relationships with nationally recognized banks
- Expanded revolving credit facility with KeyBank National Association to approximately \$75 million in 4Q16
  - > Provision allowing for expansion to \$100 million through syndication with other lenders
- Senior non-convertible debt paid in full as of January 2016
- Weighted average interest rate of 4.34%



Outstanding Indebtedness Maturing During Year Ending December 31

#### CONSOLIDATED STATEMENT OF OPERATIONS



	Three Months Ended				Years Ended				
		Decem	ber	31,		December 31,			
		2016		2015	_	2016	_	2015	
TOTAL REVENUES	\$	12,027,833	\$	9,233,600	\$	44,160,408	\$	27,615,458	
OPERATING EXPENSES:	_								
Property operations		3,399,475		2,832,261		11,898,190		8,351,456	
Non-REIT management and leasing services		215,488		175,647		1,567,128		1,174,833	
Depreciation and amortization		5,330,609		5,160,298		20,636,940		16,882,462	
Provision for credit losses		228,614		28,713		424,925		243,029	
Corporate general & administrative		3,633,901		2,800,761		9,924,361		13,415,961	
Total Operating Expenses		12,808,087		10,997,680		44,451,544		40,067,741	
Operating Loss		(780,254)		(1,764,080)		(291,136)		(12,452,283)	
Interest income		390,559		5,009		691,937		118,747	
Interest expense		(3,554,669)		(2,593,300)		(13,356,111)	_	(9,043,761)	
Net Loss from Continuing Operations Before Income			_						
Taxes		(3,944,364)		(4,352,371)		(12,955,310)		(21,377,297)	
Income tax expense		(107,464)				(107,464)	_		
Net Loss from Continuing Operations		(4,051,828)		(4,352,371)	Ξ	(13,062,774)		(21,377,297)	
Discontinued Operations									
Income from discontinued operations		20,996		151,698		136,459		499,781	
Gain on disposal of properties		(535)		2,104,114		688,289	_	2,104,114	
Net Income from Discontinued Operations	Ξ	20,461	Ξ	2,255,812	Ξ	824,748	Ξ	2,603,895	
Net Loss		(4,031,367)		(2,096,559)		(12,238,026)		(18,773,402)	
Less: Net income (loss) attributable to noncontrolling									
interests	_	(267,777)	_	78,571	_	(1,035,456)	_	(1,252,723)	
Net Loss Attributable to Wheeler REIT		(3,763,590)		(2,175,130)		(11,202,570)		(17,520,679)	
Preferred stock dividends		(2,449,759)		(511,300)		(4,713,169)		(13,627,532)	
Deemed dividend related to beneficial conversion									
feature of preferred stock	_		_		_		_	(72,644,506)	
Net Loss Attributable to Wheeler REIT									
Common Shareholders	\$	(6,213,349)	\$	(2,686,430)	\$	(15,915,739)	\$	(103,792,717)	
Loss per share from continuing									
operations (basic and diluted)	\$	(0.09)	\$	(0.07)	\$	(0.25)	\$	(2.73)	
Income per share from discontinued operations		_		0.03		0.01		0.06	
	\$	(0.09)	\$	(0.04)	\$	(0.24)	\$	(2.67)	
Weighted-average number of shares:									
Basic and Diluted		67,981,896		66,189,261		67,362,991		38,940,463	
							_		

#### BALANCE SHEET SUMMARY



		Dece	mber 3	31.
		2016		2015
ASSETS:				
Investment properties, net	\$	388,880,290	\$	238,764,631
Cash and cash equivalents		4,863,372		10,477,576
Restricted cash		9,652,178		7,592,984
Rents and other tenant receivables, net		3,983,949		2,970,380
Related party receivable		1,456,131		482,320
Notes receivable		12,000,000		_
Goodwill		5,485,823		5,485,823
Assets held for sale		365,880		1,692,473
Above market lease intangible, net		12,962,169		6,517,529
Deferred costs and other assets, net	_	49,396,543	_	35,259,526
Total Assets	\$_	489,046,335	\$	309,243,242
LIABILITIES:				
Loans payable, net	\$	305,972,679	\$	184,629,082
Liabilities associated with assets held for sale		1,350,000		1,992,318
Below market lease intangible, net		12,680,405		7,721,335
Accounts payable, accrued expenses and other liabilities	_	11,320,614	_	7,533,769
Total Liabilities	_	331,323,698	_	201,876,504
Commitments and contingencies		_		_
Series D Cumulative Convertible Preferred Stock (no par value, 4,000,000 and 0 shares authorized, 2,237,000				
and 0 shares issued and outstanding, respectively; \$55.93 million aggregate liquidation preference)		52,530,051		_
EQUITY:				
Series A Preferred Stock (no par value, 4,500 shares authorized, 562 shares issued and outstanding)		452,971		452,971
Series B Convertible Preferred Stock (no par value, 5,000,000 and 3,000,000 shares authorized, 1,871,244 and		,		,
729,119 shares issued and outstanding, respectively; \$46.78 million and \$18.23 million aggregate				
liquidation preference, respectively)		40,732,621		17,085,147
Common Stock (\$0.01 par value, 150,000,000 and 150,000,000 shares authorized, 68,030,549 and 66,259,673				
shares issued and outstanding, respectively)		680,305		662,596
Additional paid-in capital		223,344,937		220,370,984
Accumulated deficit	_	(170,377,414)	_	(140,306,846)
Total Shareholders' Equity		94,833,420		98,264,852
Noncontrolling interests	_	10,359,166	_	9,101,886
Total Equity	_	105,192,586	_	107,366,738
Total Liabilities and Equity	\$	489,046,335	\$	309,243,242



	Three Months Ended December 31,				Years Ended December 31,			
FFO and AFFO								
		2016		2015 (4)		2016		2015 (4)
Net loss	\$	(4,031,367)	\$	(2,096,559)	\$	(12,238,026)	\$	(18,773,402)
Depreciation of real estate assets from continuing operations		5,330,609		5,160,297		20,636,940		16,882,462
Depreciation of real estate assets from discontinued operations			_		_		_	579,891
Depreciation of real estate assets		5,330,609		5,160,297		20,636,940		17,462,353
Loss (gain) on sale of discontinued operations	_	535	_	(2,104,114)	_	(688,289)	_	(2,104,114)
Total FFO		1,299,777		959,624		7,710,625		(3,415,163)
Preferred stock dividends		(2,449,759)		(511,300)		(4,713,169)		(13,627,532)
Preferred stock accretion adjustments	_	161,178	_	88,525	_	416,598	_	8,925,221
FFO available to common shareholders and common unitholders		(988,804)		536,849		3,414,054		(8,117,474)
Acquisition costs		1,114,440		703,659		2,028,742		3,871,037
Capital related costs		203,015		207,584		513,562		2,655,474
Other non-recurring and non-cash expenses (2)		157,361		203,944		663,618		770,757
Share-based compensation		872,660		191,000		1,454,410		547,000
Straight-line rent		(162,822)		(68,843)		(385,965)		(270,873)
Loan cost amortization		661,235		252,190		2,125,582		1,300,901
Above (below) market lease amortization		(39,838)		53,678		29,371		616,665
Perimeter legal accrual		_		5,478		_		133,282
Accrued interest income		(120,987)		_		(415,025)		_
Recurring capital expenditures and tenant improvement reserves		(245,326)		(221,400)		(759,900)		(658,500)
AFFO	\$	1,450,934	\$	1,864,139	\$	8,668,449	\$	848,269
Weighted Average Common Shares		67,981,896		66,189,261		67,362,991		38,940,463
Weighted Average Common Units		5,946,188		4,058,398		5,513,296		3,863,339
Total Common Shares and Units		73,928,084		70,247,659		72,876,287		42,803,802
FFO per Common Share and Common Units	Ś	(0.01)	\$	0.01	\$	0.05	\$	(0.19)
AFFO per Common Share and Common Units	\$	0.02	\$	0.03	\$	0.12	\$	0.02
Pro forma AFFO per Common Share and Common Units (3)	\$	0.05			\$	0.21		



	Septeml	per 30, 2016	December 31, 2016			
		D	ebt	it		
	Outstan	ding (\$000)	Outstanding (\$000)			
Consider						
Security Senior Convertible Debt (9% Coupon, Dec-18 Maturity) <sup>2</sup>	¢	1,400	\$1,400			
Key Bank Line of Credit (3.01% @ 9/30/16, 3.24% @ 12/31/16, May-18 Maturity)		6,127	\$74,077			
Vantage South Line of Credit (4.25%, Sept-17 Maturity)		3,000	\$3,000			
Revere High Yield Fund (8.00%, April-17 Maturity, 1-yr ext. w/ \$450k pay down)		7,450	\$7,450			
Property Debt (4.65%/4.54% Weighted Average Coupon, Various Maturities)		81,924	\$229,121			
			\$315,048 December 31,2016			
Total Debt		39,901				
	Septemi	oer 30, 2016				
	Shares		Shares			
	Outstanding	Amount (\$000)	Outstanding	Amount (\$000)		
Security						
Series A 9% Preferred (\$1,000 / share)	562	\$562	562	\$562		
Series B 9% Preferred (\$25 / share, \$5.00 conversion price) <sup>3</sup>	1,871,244	\$40,381	1,871,244	\$41,448		
Series D 8.75% Preferred (\$1,000/ share, \$2.12 conversion price)	1,600,000	\$40,800	2,237,000	\$52,570		
Common Stock / OP Units	73,692,395	\$128,962	74,126,183	\$126,015		
Market Value of Equity	\$210.705		\$22	\$220,595		
•		•		•		
				2 2 2		
Total Capitalization	\$450,606 \$535,643					

- 1. 648,425 warrants were issued in connection with the Senior Non-Convertible Debt, each with a \$4.75 exercise price and expiration in Jan-19
- 2. 20,069 shares remained convertible at 12/31/16
- 3. 1,987,500 warrants were issued in connection with the Series B Preferred Stock, each with a \$5.50 exercise price and expiration in Apr-19



NASDAQ:WHLR

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